

Maday, Jamie R - DWD

From: Richard, JoAnna M - DWD
Sent: Thursday, January 31, 2019 11:26 AM
To: Williams, Danielle E - DWD; Frostman, Caleb - DWD
Subject: FW: Copy of FoxConn Construction Contractors_JCW activity_Linda.xlsx

FYI

From: Palzkill, Bruce R - DWD
Sent: Thursday, January 31, 2019 10:58 AM
To: Richard, JoAnna M - DWD <joanna.richard@dwd.wisconsin.gov>
Cc: Brown, Chytania - DWD <Chytania.Brown@dwd.wisconsin.gov>; Hansmann, Amy D - DWD <Amy.Hansmann@dwd.wisconsin.gov>; Williamson, Linda - DWD <Linda.Williamson@dwd.wisconsin.gov>; Porter, Kristine R - DWD <Kristine.Porter@dwd.wisconsin.gov>
Subject: Copy of FoxConn Construction Contractors_JCW activity_Linda.xlsx



Copy of FoxConn
Construction C...

Joanna: Here is the info you requested. Linda and Amy from Job Service put this together for you.

County	Community	Company	Current jobs on JCW? (Y/N)
Brown	Green Bay, WI	Advance Construction***	No
Calumet	Brillion, WI	Wisconsin Rebar***	No
Calumet	Chilton, WI	Gordon J. Grube Construction Co. Inc.	No
Calumet	Forest Junction, WI	Mincon Inc.***	No
Columbia	Portage, WI	Arbor Green***	No
Columbia	Rio, WI	Guide Lines Pavement Marking, LLC	No
Dane	Madison, WI	Brickline, Inc.	No
Dane	Madison, WI	Dirty Ducts	No
Dane	Madison, WI	Geo-Metra Surveying & Mapping, LLC	No
Dane	Madison, WI	Ideal Crane	No
Dane	Madison, WI	Mega Rentals, Inc.	Yes
Dane	Stoughton, WI	Midwest Construction Materials, Inc.	No
Dodge	Brownsville, WI	Michels Corporation	No
Dodge	Clyman, WI	United Electric, Inc.	No
Dodge	Lomira, WI	Mittelstadt LLC***	No
Dunn	Menomone, WI	Red Cedar Steel Erectors, Inc.	No
Fond du lac	Campbellsport, WI	Batzler Trucking	Yes
Fond du lac	Campbellsport, WI	Mid-State Concrete Cutting Co.	No
Fond du lac	Eden, WI	Guelig Waste Removal and Demolition LLC	No
Fond du lac	Eden, WI	Twin Lakes Transit LTD***	No
Fond du lac	Fond du Lac, WI	Diversified Infrastructure Services, Inc.	No
Jackson	Black River Falls, WI	Hoffman Construction Company	No
Jackson	Black River Falls, WI	Lunda Construction	No
Jefferson	Helenville, WI	KTS of Helenville, LLC	No
Jefferson	Sullivan, WI	Liberty Trucking LLC	No
Jefferson	Watertown, WI	Highway Light & Landscape, Inc.	No
Kenosha	Genoa City, WI	Rock Solid Stabilization and Reclamation	No
Kenosha	Wilmet, WI	Arrow Marine Transport Inc.***	No
Kenosha	Kenosha, WI	Dickow-Cyzak Tile Company	No
Kenosha	Kenosha, WI	Mariana Plants	No

			Ozinga		No
Kenosha	Kenosha, WI		YUTKA Fence		No
Kenosha	Kenosha, WI		D K Contractors***		No
Kenosha	Pleasant Prairie, WI		Adams Salem Sand & Gravel, Inc.***		No
Langlade	Salem, WI		Antigo Construction, Inc.		No
Antigo, WI					No
Marathon	Marathon, WI		County Materials Corporation		No
Schofield, WI			Merrill Steel		Yes
Marathon					No
Menominee	Keshena, WI		Hard Rock Sawing & Drilling***		No
Milwaukee	Franklin, WI		Habermehl Electric, Inc.***		No
Milwaukee	Franklin, WI		Platt Construction***		No
Milwaukee	Franklin, WI		Terracon		Yes
Milwaukee			Air Flow, Inc.		No
Milwaukee	Milwaukee, WI		Arrow-Crete Construction LLC***		No
Milwaukee	Milwaukee, WI		Brightview Landscape Development, Inc.		No
Milwaukee	Milwaukee, WI		Chilstrom Erecting Corp.		No
Milwaukee	Milwaukee, WI		Community Traffic Control, LLC***		No
Milwaukee	Milwaukee, WI		E3 Group***		No
Milwaukee	Milwaukee, WI		EFH Trucking, LLC***		No
Milwaukee	Milwaukee, WI		Gestra Engineering***		No
Milwaukee	Milwaukee, WI		Heider & Bott Company***		No
Milwaukee	Milwaukee, WI		Johnson Controls International		Yes
Milwaukee	Milwaukee, WI		Kapur & Associates***		No
Milwaukee	Milwaukee, WI		KPH Construction		No
Milwaukee	Milwaukee, WI		Lange Brothers Woodwork Company, Inc.		No
Milwaukee	Milwaukee, WI		Milwaukee Plate Glass		No
Milwaukee	Milwaukee, WI		Otis Elevator Company		No
Milwaukee	Milwaukee, WI		Outdoor Lighting Construction Co., Inc.		No
Milwaukee	Milwaukee, WI		Quick Fuel NE LLC		No

		South Star***	No
Milwaukee	Milwaukee, WI		No
Milwaukee	Milwaukee, WI	Szada Trucking, Inc. ***	No
Milwaukee	Milwaukee, WI	Toki and Associates ***	Yes
Milwaukee	Oak Creek, WI	Barricade Flasher Service	No
Milwaukee	Oak Creek, WI	C W Purpero, Inc.	No
Milwaukee	Oak Creek, WI	Edgerton Contractors	No
Milwaukee	Oak Creek, WI	The Kuehne Company Inc.	No
Milwaukee	Oak Creek, WI	Midwest Signal and Light	No
Milwaukee	Wauwatosa, WI	Crowley Construction Corporation ***	No
Milwaukee	Wauwatosa, WI	Mortl Restoration, Inc.	No
Oconto	Abrams, WI	Cisco Distributing***	No
Oconto	Gillett, WI	C&L Contracting Inc.	No
Oneida	Rhineland, WI	Dolson Inc. ***	No
Outagamie	Appleton, WI	The Boldt Group Inc.	No
Outagamie	Appleton, WI	Werner Electric	Yes
Outagamie	Oneida, WI	Northeast Construction & Landscape ***	No
Outagamie	Seymour, WI	Panacea Group, LLC	No
Ozaukee	Cedarburg, WI	M Squared Engineering, LLC***	No
Ozaukee	Mequon, WI	HVA Products, Inc. ***	No
Ozaukee	Mequon, WI	Paul Reilly Company***	Yes
Ozaukee	Mequon, WI	SiteOne Landscape Supply	No
Portage	Almond, WI	Paradise Trucking Corp.	No
Racine	Burlington, WI	George Schroeder Trucking ***	No
Racine	Burlington, WI	The Wanasek Corporation	No
Racine	Burlington, WI		
Racine	Burlington, WI	Lynch and Associates - Engineering Consultants, LLC***	No
Racine	Burlington, WI	Otter Sales and Service	No
Racine	Burlington, WI	Pats Services, Inc.	No
Racine	Burlington, WI	Witte Supply Company, LLC	No
Racine	Franksville, WI	Environmental Control, Inc.	No

Racine	Franksville, WI	Jasperson Sod Farms	No
Racine	Franksville, WI	Pro Electric, Inc.***	No
Racine	Mount Pleasant, WI	Case International	Yes
Racine	Mount Pleasant, WI	R&C Trucking***	No
Racine	Racine, WI	A W Oakes & Son Inc.	No
Racine	Racine, WI	Aerial Specialists, Inc.	No
Racine	Racine, WI	Carlson-SRS Langer a Joint Venture	No
Racine	Racine, WI	Cornerstone Pavers	No
Racine	Racine, WI	Epicus LLC	No
Racine	Racine, WI	GME	No
Racine	Racine, WI	Hiram Power***	No
Racine	Racine, WI	Metro Security	No
Racine	Racine, WI	Nielsen Madsen & Barber	No
Racine	Racine, WI	Postorino Decorating, Inc.	No
Racine	Sturtevant, WI	Dreamscape Lawncare LLC	No
Racine	Sturtevant, WI	Fabick CAT Racine Rentals	Yes
Racine	Sturtevant, WI	Hribar Corporation	No
Racine	Sturtevant, WI	Pac-Van	No
Racine	Union Grove, WI	Krizan Well Drilling	No

			Super Aggregates	No
Racine	Waterford, WI		Waterford Truck Service, Inc. ***	No
Racine	Waterford, WI		Waterford Truck Service, Inc. ***	No
Sheboygan	Random Lake, WI		North Farm Landscape	No
Taylor	Medford, WI		James Peterson and Sons, Inc.	No
Walworth	Delavan, WI		Lake Edge Logistics	N
Walworth	Elkhorn, WI		Farris Hansen	N
Washington	Allenton, WI		Kreilkamp Trucking	N
Washington	Germantown, WI		Professional System Analysis, Inc. ***	N
Washington	Germantown, WI		Systems, LLC	N
Washington	Richfield, WI		ACS Pumping Equipment	N
Washington	West Bend, WI		Blue Logistics***	N
Waukesha	Big Bend, WI		CM Sobczyk Trucking, Inc. ***	N
Waukesha	Big Bend, WI		RMS of Wisconsin, Inc. ***	N
Waukesha	Brookfield, WI		KMI Construction, LLC	N
Waukesha	Brookfield, WI		Precise Contractors Inc.	N
Waukesha	Brookfield, WI		Stark Pavement Corp.	N
Waukesha	Brookfield, WI		Wolter Power Systems (Division of Wisconsin Lift Truck Corp)	Y
Waukesha	Butler, WI		Superior Masonry Builders, Inc.	N
Waukesha	Lannon, WI		Rams Contracting***	N
Waukesha	Lannon, WI		Silbernagel Trucking	N
Waukesha	Menomonee Falls, WI		Builders Hardware***	N
Waukesha	Menomonee Falls, WI		Con-Cor Company, Inc.***	N
Waukesha	Menomonee Falls, WI		Johnson's Nursery	N
Waukesha	Menomonee Falls, WI		Milwaukee Lawn Sprinkler	N
Waukesha	Menomonee Falls, WI		Northway Fence	N
Waukesha	Menomonee Falls, WI		Pavement Maintenance, Inc.	N
Waukesha	Menomonee Falls, WI		Super Excavators	N
Waukesha	Mukwonago, WI		V2G Surveying	N
Waukesha	Muskego, WI		Scott's Pressure Washing Services	N
Waukesha	New Berlin, WI		Breckenridge Landscape LLC	N
Waukesha	New Berlin, WI		Johnson Sand and Gravel	N
Waukesha	New Berlin, WI		Kevco, Inc.	N

Waukesha	New Berlin, WI	Pieper Electric, Inc.	N
Waukesha	Oconomowoc, WI	Interstate Tree and Land Clearing	N
Waukesha	Oconomowoc, WI	Vizcaino's Trucking***	N
Waukesha	Pewaukee, WI	Century Fence Company	N
Waukesha	Pewaukee, WI	NuGen Johnson, LLC	N
Waukesha	Pewaukee, WI	Total Mechanical, Inc.	N
Waukesha	Sussex, WI	Certified Truckers	N
Waukesha	Sussex, WI	Halquist Stone	N
Waukesha	Sussex, WI	Lannon Stone	N
Waukesha	Sussex, WI	Tremmel-Anderson Trucking LLC***	N
Waukesha	Sussex, WI	Best Wood Judge	N
Waukesha	Waukesha, WI	Choice Construction Companies***	N
Waukesha	Waukesha, WI	D.C. Burbach, Inc.	N
Waukesha	Waukesha, WI	Interstate Sealant and Concrete Inc.***	N
Waukesha	Waukesha, WI	Midwest Drilled Foundations	N
Waukesha	Waukesha, WI	Payne & Dolan, Inc.	Y
Waukesha	Waukesha, WI	Rodriguez Construction ***	N
Waukesha	Waukesha, WI	Spancrete, Inc.	N
Waukesha	Waukesha, WI	Sweep-All	N
Waukesha	Waukesha, WI	Vyron Corporation	N
Waukesha	Waukesha, WI	Zenith Tech Inc.	Y
Waukesha	Waukesha, WI	Zignego Company, Inc.	N
Winnnebago	Neenah, WI	Neenah Foundry company	Y
Winnnebago	Oshkosh, WI	Soper Contractors***	N
Wood	Nekoosa, WI	MJM Truckin', LLC***	N

Contact Information

Wisconsin Economic Development Corporation
201 West Washington Ave
Madison, WI 53703

Notices & Policies

Privacy policy

[Wisconsin.gov](https://www.wisconsin.gov)

Posted on JCW since 1/1/17?
No
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Maday, Jamie R - DWD

From: Richard, JoAnna M - DWD
Sent: Thursday, January 31, 2019 7:42 AM
To: Frostman, Caleb - DWD; Jedd, Ben - DWD; Williams, Danielle E - DWD
Subject: FW: Emailing: showdocument Local leaders address the Foxconn news

From: Palzkill, Bruce R - DWD
Sent: Wednesday, January 30, 2019 4:03 PM
To: Richard, JoAnna M - DWD <joanna.richard@dwd.wisconsin.gov>
Cc: Brown, Chytania - DWD <Chytania.Brown@dwd.wisconsin.gov>
Subject: FW: Emailing: showdocument Local leaders address the Foxconn news

Shared by Rene in WDA 1. FYI.

From: O'Connor, Rene - DWD
Sent: Wednesday, January 30, 2019 3:55 PM
To: Palzkill, Bruce R - DWD <Bruce.Palzkill@dwd.wisconsin.gov>; Porter, Kristine R - DWD <Kristine.Porter@dwd.wisconsin.gov>
Subject: Emailing: showdocument Local leaders address the Foxconn news



showdocument....

This was taken from the racinecounty.com website.



FOR IMMEDIATE RELEASE

For More information, contact:

262-770-5189

Info@FoxconnRacineCounty.com

FoxconnRacineCounty.com

**LOCAL LEADERS ADDRESS REPORTED CHANGES TO
FOXCONN'S PLANS IN RACINE COUNTY**

Mount Pleasant, Wis. – January 30, 2019 – The following joint statement was issued today by Village of Mount Pleasant President David DeGroot, Racine County Executive Jonathan Delagrave and Jenny Trick, Executive Director of the Racine County Economic Development Corporation (RCEDC) regarding reported changes to Foxconn's plans for its Racine County facility:

To date, Foxconn has invested over \$200 million in Wisconsin. We have seen much of this locally – including Foxconn's investment in more than \$100 million in construction contracts that have transformed the project site, the completion of the first 120,000 square foot building on the campus and the entire 3 million square foot pad that will serve as the base for the next phase of construction, which will begin in Spring 2019.

Contrary to what was reported by Reuters, Foxconn reiterated to us, today, its commitment to building an advanced manufacturing operation in Wisconsin, in addition to its commitment to create 13,000 jobs and invest \$10 billion in Racine County. As Foxconn has previously shared, they are evaluating exactly which type of TFT technology will be manufactured in Wisconsin but are proceeding with construction on related manufacturing, assembly and research facilities on the site in 2019.

We understand that Foxconn must be nimble in responding to market changes to ensure the long-term success of their Wisconsin operations. We fully expect that Foxconn will meet its obligations to the State, County and Village.

Both the local and state development agreements are legally binding and include strong protections for taxpayers. The state agreement, which was largely based on job creation, ensures that Foxconn only receives state tax credits if it meets or exceeds its targeted hiring amounts in any given year.

The local development agreement stipulates that, if, for any reason, Foxconn's investment on the campus falls short, the company remains obligated to support a minimum valuation for the project of \$1.4 billion, which will more than pay for all public improvements and development costs for the project.

###

Maday, Jamie R - DWD

From: Richard, JoAnna M - DWD
Sent: Monday, January 21, 2019 2:38 PM
To: Frostman, Caleb - DWD; Williams, Danielle E - DWD
Cc: Maday, Jamie R - DWD
Subject: FW: FoxConn
Attachments: FF182 Final Concurrence Summary Docs 81018.pdf; DET Presentation--September 6, 2018.pptx; Wisconn Valley Workforce Training Center & Talent Attraction Pipeline.pdf; Summary of DET Foxconn recruitment activities 1-18-19.docx

Jamie:

Please print these out for Caleb and Danielle for tomorrow's meeting at 4:00. Please also arrange for Dennis Winters to brief us sometime Tuesday morning regarding the economic projections of FoxConn. Please invite Bridget to the meeting as well. I don't believe they yet have her DWD email set up.

Caleb and Danielle—background that Chytania provided.

Thanks.

Jo

From: Brown, Chytania - DWD
Sent: Friday, January 18, 2019 8:38 PM
To: Richard, JoAnna M - DWD <joanna.richard@dwd.wisconsin.gov>
Cc: Brown, Chytania - DWD <Chytania.Brown@dwd.wisconsin.gov>
Subject: RE: FoxConn

Good Evening JoAnna,

I have attached documents that contain the summaries of the grants provided to the SE region that were specifically targeted toward training around Foxconn activity. There were 3 in particular that were provided directly to Racine that are listed below:

- City of Racine - \$400,000
- Racine County - \$314,103
- RAMAC/Gateway - \$400,000

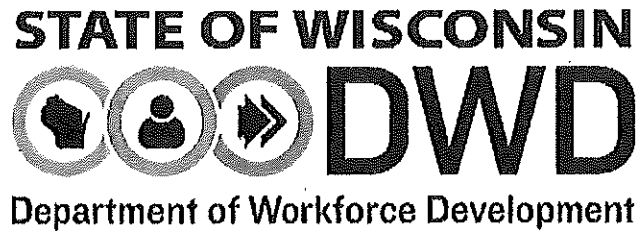
The City of Racine summary had some modifications so I cannot at this time find the revised program summary. If I find it over the weekend I will send it to you. Attached is also narrative of activity we have done with Foxconn and how the team continues to work with Foxconn. I have also included if you do not have it a powerpoint presentation of Foxconn William presented to our team.

From: Richard, JoAnna M - DWD
Sent: Friday, January 18, 2019 4:58 PM
To: Brown, Chytania - DWD <Chytania.Brown@dwd.wisconsin.gov>
Subject: FoxConn

The Secretary has a meeting on Tuesday regarding FoxConn. Can you pull together all grants we have provided to the SE region for FoxConn related activities? Also, it would be helpful if you could also provide a brief narrative on the work our staff is doing on job fairs, etc.

Jo

JoAnna Richard
Deputy Secretary
Department of Workforce Development
608-267-3200
joanna.richard@dwd.wisconsin.gov



Wisconsin Fast Forward

Secretary Intent to Award Review
Wisconsin Fast Forward – Round 6

2018 GPA Release FF182
August 10, 2018

Veriha Trucking Inc. | Veriha Apprenticeship Program

Details for: FF182TL13540

Summary:

Veriha Trucking Inc will train 143 new hire trainees to pass their CDL. Training will take place in the classroom, on a L3 simulator, on the range, and both local and regional behind the wheel training over 4-6 weeks, depending on individual trainee needs.

County:	Marinette
Requested Funds:	\$400,000.00
Requested Trainees:	143
Requested Cost/Trainee:	\$2,797.20

Business Partner(s):	Veriha Trucking Inc.
Training Provider(s):	Veriha Trucking Inc.
Other Partner(s):	

Evaluation Committee:

Score: 84.6

Recommendation: Full

Notes: Five Evaluation Committee members voted for full funding. Highlights include: working with Veterans Affairs for trainees, meeting an industry need with transferable skills, and paying trainees while going through training. Concerns include: retention of trainees through the project and recruitment challenges based on proposed number of requested trainees.

Office of Skills Development:

Risk Level: Medium **Due Diligence Notes:** DWD ER-2015 wage claim, found \$30 in unpaid wages which they promptly paid.

Recommendation: Full **Recommendation Notes:** OSD concurs with the Evaluation Committee recommendation for full funding. OSD recommends limiting reimbursements to the cost per trainee and monitoring outcomes throughout the project to ensure placement outcomes are being met.

WFF Avg. Cost: Average cost/trainee for in-house CDL training is \$3,727.75.

Budget Notes: None

Special Conditions: Limit the reimbursement request amount to the cost per trainee for the number of trainees trained.

Proposed Budget: \$400,000.00

Proposed Trainees: 143

Proposed Cost/Trainee: \$2,797.20

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$400,000.00

Intent to Award Trainees 143

Concurrence Notes:

Signature _____ Raymond Allen, Secretary

Pierce Manufacturing, Inc. | GED to Work Program

Details for: FF182ML13548

Summary:

Pierce Manufacturing will partner with Fox Valley Technical College to provide training to 60 incumbent-new hire workers leading to receipt of a General Education Development certificate (GED) and on-the-job training (OJT) as production workers. Training will take place at the college and on-site at Pierce Manufacturing. Trainees will attend 12-weeks of classroom instruction combined with OJT with nine (9) additional months allocated to study for and pass the GED exam.

County:	Winnebago
Requested Funds:	\$242,180.00
Requested Trainees:	60
Requested Cost/Trainee:	\$4,036.33

Business Partner(s):	Pierce Manufacturing, Inc.
Training Provider(s):	Fox Valley Technical College
Other Partner(s):	

Evaluation Committee:

Score: 80.80

Recommendation: Full

Notes: Five Evaluation Committee members voted for full funding. Highlights of the project include: good paying full-time jobs, transferable skills and stable employer. Concerns include lack of pay during classroom training and jobs could be part-time for up to one year.

Office of Skills Development:

Risk Level: Medium Due Diligence Notes: DWD ER-2014&17 complaints about provision of personnel records, settlements in each; 2018 disability discrimination complaint filed, under investigation; 17 retaliation complaint, settlement reached; 17 disability discrimination, no probable cause found, appealed, awaiting hearing; 16 religious discrimination, private settlement reached.

Recommendation: Full Recommendation Notes: OSD concurs with the Evaluation Committee recommendation for full funding. The company will implement a GED to Work program to open opportunities for applicants that have not received a High School Diploma which will enable the company to source from a new labor pool to try to fill their skills gap. Post trainee wages will be \$17.00 per hour with a good benefit package.

WFF Avg. Cost: Average cost/trainee for combined in-house and technical college basic production/assembly training is \$2,395.66.

Budget Notes: None

Special Conditions: None

Proposed Budget: \$242,180.00

Proposed Trainees: 60

Proposed Cost/Trainee: \$4,036.33

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$242,180.00

Intent to Award Trainees 60

Concurrence Notes:

Signature

Raymond Allen, Secretary

Imperium Chiropractic, SC | Imperium Chiropractic Doctor Training Program

Details for: FF182BS13501

Summary:

Imperium Chiropractic, SC will and provide training to one (1) Incumbent and (1) incumbent new hire for a total of two (2) trainees. Trainees will complete training within 3 to 6 months, depending on their existing skill set. It's anticipated that the Incumbent trainee may need less training hours to complete the coursework than the incumbent new hire trainee.

County:	Eau Claire
Requested Funds:	\$6,312.00
Requested Trainees:	2
Requested Cost/Trainee:	\$3,156.00

Business Partner(s):	Imperium Chiropractic, SC
Training Provider(s):	Imperium Chiropractic, SC
Other Partner(s):	

Evaluation Committee:

Score: 79.5

Recommendation: Full

Notes: Five Evaluation Committee members voted for full funding. Highlights of the grant include: well documented customized training, clearly identified need and can expand training beyond their own business. Concerns Include: budget unclear and the train the trainer model will be difficult with just one employee.

Office of Skills Development:

Risk Level: Medium **Due Diligence Notes:** OSD risk assessment based on the company's financial statements. Imperium is a relatively new start-up company with limited revenue, negative net worth and net losses for the first two years of operation. The company indicated that they have a line of credit available to fund grant expenses if operating funds were not sufficient to cover expenditures prior to reimbursement.

Recommendation: Full **Recommendation Notes:** OSD concurs with Evaluation Committee recommendation for full funding. The project is unique to train Chiropractors on a defined business skills gap.

WFF Avg. Cost: Training is scalable and can be reproduced over multiple clinic locations for future training. Average cost/trainee for in-house Healthcare Admin training is \$933.87, Financial Management is \$2,443.44, Data Management Systems (including EHRs) is \$2,509.43, and Sales/Marketing is \$970.

Budget Notes: Applicant submitted a revised budget removing ineligible costs. Original request \$8,999.30 in funding with \$8,229.00 In-Kind Match. Revised request is for \$6,312.00 in WFF funding and \$3,742 in match funding.

Special Conditions: None

Proposed Budget: \$6,312.00

Proposed Trainees: 2

Proposed Cost/Trainee: \$3,156.00

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$6,312.00 Intent to Award Trainees 2

Concurrence Notes:

Signature _____ Raymond Allen, Secretary

Racine Area Manufactures and Commerce | Southeastern Wisconsin at Work

Summary:

Racine Area Manufactures and Commerce (RAMAC) is proposing to train 100 unemployed and underemployed individuals for positions as CNC operators/programmers, logistics technicians, truck drivers, electronic assemblers, construction/carpentry builders and welders.

Details for: FF182TL13553

County:	Racine
Requested Funds:	\$400,000.00
Requested Trainees:	100
Requested Cost/Trainee:	\$4,000.00

Business Partner(s):	EC Styberg Engineering Co.; Fischer USA, Inc; Wiscon Products, Inc
Training Provider(s):	Eagle Training Services; Gateway Technical College; WRTP/Big Step
Other Partner(s):	City of Racine; RAMAC; Racine County; Racine County Economic Development Corporation; Racine Unified School District

Evaluation Committee:

Score: 77.80

Recommendation: Full

Notes: Four Evaluation Committee members voted for full funding and one voted for partial funding. Highlights of the grant were, Gateway listened to employers' needs through focus groups to structure the type of training needed. The EC had concerns with the number of specified placements (80) versus the number of requested trainees (100) and the cost per trainee is higher than the average.

Office of Skills Development:

Risk Level: Pending

Due Diligence Notes: Pending

Recommendation: Full

Recommendation Notes: OSD concurs with the EC recommendation for full funding if RAMAC can provide firm commitments for all trainees. OSD concerns include: training curriculum doesn't appear to be customized but the training delivery schedule is customized to meet the needs of the potential trainees. OSD recommends limiting reimbursements based on a per trainee cost and requiring RAMAC to provide a firm letter of commitment for the Carpentry and Building Trades and CDL courses.

WFF Avg. Cost: Average cost/trainee for combined technical college and consultant led CNC training is \$957.01, Construction Labor is \$1,299.06, Carpentry (overall) is \$1,823.70, CDL (tech college only) is \$2,850.60, Electrical (tech college only) is \$1,741.79, Basic Production/Assembly (tech college only) is \$341.67.

Budget Notes: None

Special Conditions Provide firm Letters Of Commitment from employment placement partners to coincide with the Carpentry and Building Trades course that will be taught to 30 trainees and for the CDL course that will be taught to 10 trainees prior to providing training in those courses. Limit the reimbursement request amount to the cost per trainee for the number of trainees trained. Provide documentation that federal funds being utilized as match to WFF funds is allowable under the originating program.

Proposed Budget: \$400,000

Proposed Trainees: 100

Proposed Cost/Trainee: \$4,000

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$400,000.00

Intent to Award Trainees 100

Concurrence Notes:

Signature _____

Raymond Allen, Secretary

Weir Slurry Group Inc. | Machinist Trainee Program

Summary:

Weir Slurry Group is partnering with Madison College to provide training to two (2) Incumbent-new hire and six (6) Incumbent workers as machinists. Training will take place at Madison College. Trainees will attend four (4) classes that run for six (6) weeks as well as completing a three (3) hour safety course for a total of 147 hours of training.

Details for: FF182ML13549

County:	Dane
Requested Funds:	\$25,068.00
Requested Trainees:	8
Requested Cost/Trainee:	\$3,133.50

Business Partner(s):	Weir Slurry Group Inc.
Training Provider(s):	Madison College
Other Partner(s):	Elizabeth Vehige

Evaluation Committee:

Score: 77 Recommendation: Full

Notes: Five Evaluation Committee members voted for full funding. Highlights of the grant include: opportunities for advancement to skilled positions, multiple avenues for advancement and transferable college credit. Concerns include: program sustainability and no new positions.

Office of Skills Development:

Risk Level: Medium Due Diligence Notes: DNR- complaint received in 2015 regarding coolant and oil discharging from dumpsters into nearby creek. 2015 storm water inspection, records requested and site recommendation made. 2016- notice of noncompliance- reminded to complete quarterly visual inspections, annual facility site inspections, retain inspections records for five years. Noncompliance issue recently closed-out.

Recommendation: Full Recommendation Notes: OSD concurs with the Evaluation Committee recommendation for full funding. Trainees can receive transferable college credit as well as the opportunity for advancement with post trainee wages of \$20.47 per hour. Cost per trainee is reasonable and trainees could have opportunities for additional training through an apprenticeship program.

WFF Avg. Cost: Average cost/trainee for Technical College led CNC training is \$2,657.78 and Safety training is \$697.35

Budget Notes: None

Special Conditions: None

Proposed Budget: \$25,068

Proposed Trainees: 8

Proposed Cost/Trainee: \$3,133.50

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$25,068.00 Intent to Award Trainees 8

Concurrence Notes:

Signature _____ Raymond Allen, Secretary

Teach For America Inc. | Advancing equity in Milwaukee education through Culturally Responsive Teacher Recruitment and Training

Details for: FF182BL13552

Summary:

Teach for America will train 50 unemployed workers and 55 incumbent workers for a total of 105 trainees. Trainees will receive 50 hours of teacher training targeting the specific needs of Milwaukee students while attending Alverno College in pursuit of their teaching credential and Master's in Education. The 50 hours of training will take place at the Teach for America's office.

County:	Milwaukee
Requested Funds:	\$268,435
Requested Trainees:	105
Requested Cost/Trainee:	\$2,556.52

Business Partner(s):	Carmen Schools of Science and Technology; Destiny High School; HOPE Christian Schools; Hmong American Peace Academy; Milwaukee Academy of Science; Milwaukee College Prep; Milwaukee Collegiate Academy; Milwaukee Excellence; Milwaukee Public Schools; Milwaukee Public Schools; Rocketship Public School; Stellar Collegiate; Stellar Collegiate
Training Provider(s):	Teach For America
Other Partner(s):	Teach For America-Milwaukee

Evaluation Committee:

Score: 60.6 Recommendation: Partial

Notes: Three Evaluation Committee members voted for full funding and two voted to deny funding. Highlights included good program to bring teachers to Milwaukee. Concerns included: lack of detail related to the curriculum development costs and lack of detail regarding what will be taught through instruction costs as well as inconsistency between initial application submitted and follow-up budget submitted.

Office of Skills Development:

Risk Level: Medium Due Diligence Notes: OSD's medium risk assessment is based on one pending suit disclosed in the company's D&B report with the City of Milwaukee.

Recommendation: Deny Recommendation Notes: OSD recommends denial based on the inconsistencies between the initial application and revised materials after OSD questioned how total costs were determined. New materials are not consistent with application training plan and appear to reflect entirely different training program. Insufficient information for OSD to determine eligible/ineligible cost and if target trainees are teachers as originally proposed or TFA program staff. Fifty-five (55) of the 105 trainees are incumbent existing teachers that TFA did not provide supporting LOC from employers for wage increases. OSD will work with TFA to improve the application and provide the necessary documentation for incumbent existing trainees.

WFF Avg. Cost: Average cost/trainee for In-house Collaboration training is \$1,771.11, Event Planning is \$1,711.11, and Teacher Training (overall) is \$1,231.67

Budget Notes: Applicant submitted a revised budget prior to evaluation committee review reducing request down from \$400,000.00 to \$268,435.

Special Conditions: None

Proposed Budget: \$0

Proposed Trainees: 0

Proposed Cost/Trainee: \$0

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$0 Intent to Award Trainees 0

Concurrence Notes:

Signature _____ Raymond Allen, Secretary

Midwest Engineered Systems, Inc. | Operation Increase Talent

Details for: FF182ML13536

Summary:

Midwest Engineered Systems, Inc will train 78 Incumbents, 2 unemployed and 5 new hires in the manufacturing and automation industry. Training will include courses on Basic Robotics, Robot Safety and Risk Assessment, Solidworks, as well as leadership courses for supervisors and management.

County:	Waukesha
Requested Funds:	\$75,750
Requested Trainees:	93
Requested Cost/Trainee:	\$814.52

Business Partner(s):	Midwest Engineered Systems
Training Provider(s):	LabMidwest; MRA; Waukesha County Technical College
Other Partner(s):	

Evaluation Committee:

Score: 60.60

Recommendation: Partial

Notes: One Evaluation Committee member voted for full funding, three voted for partial and one voted to deny funding. Highlights include: formalize training program, sustainability, and low cost per trainee. Concerns include: minimal pay increases, doesn't create a lot of new jobs, and applicants uncertainty about budget request total.

Office of Skills Development:

Risk Level: Low Due Diligence Notes: No issues noted from state agencies or due diligence review.

Recommendation: Partial Recommendation Notes: OSD concurs with the EC recommendation for partial funding. The applicant provided a revised budget after the initial application submission. The WFF request amount decreased to \$70,278.16 but there were ineligible capital purchase expenses (\$20,056.48) which were removed reducing the WFF budget amount to \$50,420.76. Post trainee wages increase will be at least 2% but could be higher based on skill level and the average post training wage is \$36.11 per hour with a cost per trainee of \$593.18.

WFF Avg. Cost: Average cost/trainee for combined in-house, technical college and consultant led Electrical training is \$1,580.75, Leadership is \$533.55, Robotics (overall) is \$1,670.58, and Software Application (overall) is \$1,420.

Budget Notes: Removed capital purchases of \$20,056.48 from WFF funding which reduced WFF award amount to \$50,421 with match expenses of \$98,869. Removed Program Development (\$2,995) since company match already exceeds WFF match requirement. Number of trainees clarified to 78 Incumbent, 2 unemployed and 5 new hire.

Special Conditions: None

Proposed Budget: \$50,421

Proposed Trainees: 85

Proposed Cost/Trainee: \$593.18

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$50,421.00

Intent to Award Trainees 85

Concurrence Notes:

Signature _____ Raymond Allen, Secretary

Racine County | A Life Raft in a Tidal Wave: Supporting Legacy Employers in an Unprecedented Jobs Boom

Summary:

Racine County is proposing to train 100 unemployed and underemployed individuals for positions as CNC operators, industrial maintenance technicians, manufacturing operators, customer service specialists and hospitality specialists. The project will upskill residents for legacy businesses that may be affected by the unprecedented job growth from the Foxconn.

Details for: FF182ML13550

County:	Racine
Requested Funds:	\$400,000
Requested Trainees:	100
Requested Cost/Trainee:	\$4,000.00

Business Partner(s):	Lavelle Industries; Marini Manufacturing; Putzmeister America, Inc.
Training Provider(s):	First Choice Pre-Apprenticeship; Gateway Technical College; WRTD/BIG STEP
Other Partner(s):	Burlington Chamber of Commerce; Delta by Marriott; Greater Union Grove Area Chamber of Commerce; Pioneer Products; Racine Area Manufacturers and Commerce; Racine Community Foundation; Racine County; Real Racine; Southern Lakes Area Love, Inc.; UMOS; United Way of Racine County

Evaluation Committee:

Score: 60.5

Recommendation: Partial

Notes: Five EC members voted for partial funding. Highlights include: training geared to unemployed/underemployed, strong support from partners as well as collaboration among many entities in Racine County. Concerns include: lack of firm commitments from employers for placements (8 out of 100 trainees), training curriculum not customized but delivery customized to meet the needs of trainees. Other concerns include the cost per trainee for the training versus standard tuition costs.

Office of Skills Development:

Risk Level: Medium **Due Diligence Notes:** DWD ER-Receive complaints about government entities from time to time. 2017 wage claim, found invalid; 2014 discrimination complaint-race, retaliation, no probable cause finding, not appealed. DNR- closed enforcement action that should have no bearing on a grant decision.
Recommendation: Partial **Recommendation Notes:** OSD concurs with the EC recommendation for partial funding. OSD recommends limiting WFF funding to a per trainee basis and requiring Racine County to provide firm LOC's from employers for all proposed trainees prior to providing training in these courses. Current employer LOC's commit to hiring 32 trainees. Instruction expenses were reduced to \$168 p/hour for four of Gateway's courses, reducing total instruction costs from \$285,397 to \$199,500, which reduced recommended award amount to \$314,103.

WFF Avg. Cost: Average cost/trainee for combined technical college and consultant led CNC training is \$957.01, Machine Operator (tech college) is \$978.38, Maintenance (tech college) is \$3,757.32, Basic Production/Assembly (tech college) is \$341.67 (\$411.91 consultant), General Customer Service is \$1,069.06

Budget Notes: OSD reduced hourly instruction charge by Gateway to \$168 per hour which is what Gateway is charging for the same instruction on its WFF application. The \$168 per hour is within the average historical hourly instruction rates charged by other WI Technical Colleges (\$150-\$170 p/hour). Prorated match expenses for subscription to centralized system to enroll trainees for project period and excluding implementation fee and 2018 cost already paid (\$55,997--28,611.50=\$27,385.50). Prorated match for Uplift900 Project Manager to 25% (75,914X25%=\$18,978.50).

Special Conditions: Provide firm signed Letters of Commitment for remaining 68 placements from employment placement partners prior to providing training in those courses that don't have sufficient commitments from placement partners. Limit the reimbursement request amount to the cost per trainee for the number of trainees trained. Provide documentation that federal funds being utilized as match to WFF funds is allowable under the originating program.

Proposed Budget: \$314,103

Proposed Trainees: 100

Proposed Cost/Trainee: \$3,141.03

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$314,103.00

Intent to Award Trainees 100

Concurrence Notes:

Signature _____

Raymond Allen, Secretary

Center for Veterans Issues Ltd (CVI) | Troop Cafe Food Service Training Program to Deal with Staff Shortages in the Food Service Industry

Details for: FF182BL13537

Summary:

Center for Veterans Issues will train 30 unemployed veterans for employment in the food service industry. Trainees will receive 600 hours of training consisting of both classroom and on-the job experience over a course of 4-16 weeks, depending on the needs of the individual trainee.

County:	Milwaukee
Requested Funds:	\$200,000
Requested Trainees:	30
Requested Cost/Trainee:	\$6,666.67

Business Partner(s):	Antigua; Center for Veterans Issues, Ltd; DeRosa Corporation; Delaware North; Gordon Food Service; Klemmer's Banquet Center; Lisa Kaye Catering; Marcus Hotels & Resorts; Milwaukee Center for Independence; Outback Steakhouse; Potawatomi Hotel & Casino; Saz's Catering
Training Provider(s):	Center for Veterans Issues, Ltd.
Other Partner(s):	MCFI

Evaluation Committee:

Score: 52.20

Recommendation: Partial

Notes: Five Evaluation Committee members voted for partial funding. Highlights of the grant include: focused on helping disadvantaged veterans get sustainable employment. Concerns include: high per trainee cost, sustainability of the program, traditionally low paying jobs. The EC recommended partial funding to remove ineligible food expenses as well as reduce the cost per trainee.

Office of Skills Development:

Risk Level: Medium Due Diligence Notes: DWD ER-2014 wage claim, found \$238.66 in unpaid wages, paid; 2015 disability discrimination complaint, found no probable cause, not appealed; 2015 discrimination complaint filed, sex, sexual harassment, retaliation, dismissed because the parties reached a settlement.

Recommendation: Partial

Recommendation Notes: Concerns include: the project scored a 52 and appears to be an existing program that has been slightly modified to reduce OJT with a more in-depth culinary skills set focus. Cost per trainee is high and post trainee wages are relatively low. Although OSD initially recommended to deny funding for this project, through discussions at staff's Pre-Concurrence Meeting, OSD reconsidered funding for the project to significantly reduce the cost per trainee by reducing the instruction expenses based on the number of hours of instruction rather than funding four full-time instructors for two years. Previous federal funding has had limited successful outcomes.

WFF Avg. Cost: Average cost/trainee for in-house Food Preparation training is \$131.40.

Budget Notes: Removed Program/Curriculum Development costs as program is only slightly being modified. WFF Instruction budget line reduced to cover 2 trainers x \$27.6/hr (\$24/hr+15% fringe) x 40 hrs x 8 weeks x 4 cohorts = \$70,656; other 2 trainers' wages included as match. Instructional Materials budget reduced to cover only \$1800 in textbooks, \$500 printing costs left as match. Other budget line increased to \$750 to cover uniforms (\$25x30trainees); \$3750 in match includes Employability Assessments, Drug Screens and Background checks, work tools, fees, knives, etc. (\$125 x 30trainees). Trainee wages reduced to cover \$125/week x 8 weeks x 30 trainees = \$30,000. Travel, Meals, and Lodging Match reduced to cover average 8 weeks (2 months) to completion (\$74/monthly pass x 2 mo. x 30 trainees = \$4440). Administration reduced to 200 hours x \$24/hr split evenly between WFF and Match to reduce cost/trainee.

Special Conditions: Limit reimbursement expenses to the cost per trainee completed and successful outcomes of at least 85% have been entered in the WFF database.

Proposed Budget: \$75,606

Proposed Trainees: 30

Proposed Cost/Trainee: \$2,520.20

Secretary's Office Concurrence:

Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$75,606.00

Intent to Award Trainees 30

Concurrence Notes:

Signature _____ Raymond Allen, Secretary

VJ Foods Inc. | Burger King**Summary:**

VJ Foods will train 213 unemployed, 203 incumbent new hire, and 10 incumbent workers for a total of 426 trainees. Training is broken-out into four (4) programs depending on the trainee's occupation – restaurant manager, assistant manager, shift manager, or crew member. Burger King is in the process of developing a new program "YATSE" Advance Training.

Details for: FF182BL13546

County:	Milwaukee
Requested Funds:	\$260,770.60
Requested Trainees:	426
Requested Cost/Trainee:	\$612.14

Business Partner(s):	VJ Foods Inc.
Training Provider(s):	
Other Partner(s):	

Evaluation Committee:

Score: 34.3

Recommendation: Deny

Notes: Five Evaluation Committee members voted to deny funding. Highlights of the grant include: want to advance personnel from within, recognize particular barriers/challenges for this sector. Concerns include: most of the training is not specialized (franchise), post training wages are not living wages, probably will not impact retention problems, time for training is confusing.

Office of Skills Development:

Risk Level: High **Due Diligence Notes:** DWD UI-No wage report filed with the 1st quarter 2018 UI Tax Report. DOR- prior accounts closed, no accounts with DOR. DWD-ER- Large franchise owner, that owns many fast food restaurants. Received a lot of complaints, nothing to be concerned about. Last discrimination complaint filed in 2015.

Recommendation: Partial **Recommendation Notes:** Concerns include: a majority of the training is existing franchise training, the project scored poorly and a significant number of the positions will be part-time with no benefits and low post-training wages. Training relies on flying in two out of state instructors to deliver curriculum, with a combined 30 trips from NY plus associated meals/lodging costs. In addition, a significant portion of the training was reserved to train replacement positions (298) due to high turnover. The company's current grant under the same holding company is not meeting contractual outcomes and is at risk for having to repay funds if outcomes do not improve. Although OSD initially recommended to deny funding for this project, through discussions at our Pre-Concurrence Meeting, OSD reconsidered partial funding for the new customized course (YATSE Advanced Training) focusing solely on Management and new positions that will be created.

WFF Avg. Cost: Average cost/trainee for in-house Food Preparation training is \$131.40.

Budget Notes: Budget focused solely on YATSE training for Managers (70) and new crew members (100) with 12 hours of instruction based on 34 cohorts of 5 trainees. Travel, meals and lodging (match only) prorated at 23% based on 34 cohorts in contrast to 150 cohorts in the original application (34/150=23%). Other budget category includes drug and background checks for 70 management positions at \$75 each and one year of recruitment costs split equally between WFF and match. Administration expenses calculated at 5% of total project costs.

Special Conditions: Provide clarification on structure of related entities and which entity will employ the trainees. Limit reimbursement expenses to the cost per trainee completed and successful outcomes of at least 85% have been entered in the WFF database.

Proposed Budget: \$22,970

Proposed Trainees: 170

Proposed Cost/Trainee: \$135.11

Secretary's Office Concurrence:Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$238,220.60 Intent to Award Trainees 426

Concurrence Notes:

Recommendation is to fund all training courses outlined in initial application but move related travel, meals and lodging to match expense which reduces overall award from \$260,770.60 to \$238,220.60 for 426 trainees with a cost per trainee of \$559.20.

Signature _____ Raymond Allen, Secretary

VJD LLC | Auntie Anne's Pretzel

Details for: FF182BL13547

Summary:

VJD will train 67 unemployed, 64 incumbent new hire, and four (4) incumbent workers for a total of 135 trainees. Training is broken-out into five (5) programs depending on the trainee's occupation – crew member, restaurant manager, special event manager, assistant manager, and shift manager. Auntie Anne's Pretzel is in the process of developing a new program "YATSE" Advance training.

County:	Milwaukee
Requested Funds:	\$83,669.64
Requested Trainees:	135
Requested Cost/Trainee:	\$619.78

Business Partner(s):	VJD LLC
Training Provider(s):	
Other Partner(s):	

Evaluation Committee:

Score: 33.4

Recommendation: Deny

Notes: Five EC members voted to deny funding. Highlights include: detailed soft skill training plan. Concerns include: low post trainee wages, majority of training isn't customized and would be provided based on franchise requirements. The EC recommended the following to improve their application: pay higher wages, provide more training to full-time positions, train managers, utilize local trainers, provide more customized training, and document transferable skills obtained from the training.

Office of Skills Development:

Risk Level: High **Due Diligence Notes:** DWD ER - Company is related to V & J Foods, no complaints. DWD WC - no WC coverage found, would need more information to determine compliance. Based on the financial statements provided, the company did not have any revenue for 2017, generating a net loss.

Recommendation: Partial **Recommendation Notes:** Concerns include: a significant portion of the training is existing franchise training, the project scored poorly, many positions are part-time with no benefits and low post training wages. Training relies on flying in two out of state instructors to deliver curriculum, with a combined 30 trips from NY plus associated meals/lodging costs. In addition, a significant portion of the training was reserved to train replacement positions (53) due to high turnover. The company's current grant under the same holding company is not meeting contractual outcomes and is at risk for having to repay funds if outcomes do not improve. Although OSD initially recommended to deny funding for this project, through discussions at our Pre-Concurrence Meeting, OSD reconsidered partial funding for the new customized course (YATSE Advanced Training) focusing solely on Management and new positions that will be created.

WFF Avg. Cost: Average cost/trainee for in-house Food Preparation training is \$131.40.

Budget Notes: Reduce instruction cost to cover only YATSE training for 70 new crew positions and 39 managers in cohorts of 5 (22 cohorts total x 12 hrs x \$40/hr=\$10,560). Remove Travel, Meals, Lodging; moved prorated costs for YATSE training only to match (22 cohorts/34 original cohorts= 64.71% x \$22,500 original request = \$14,559.75). Other budget line adjusted to cover 1 year of recruiting costs (\$2400) and drug screen/background checks for 39 managers (\$2,925). Trainee wages reduced to cover only YATSE training for eligible trainees. Administration budget line increased from \$0 to \$2,000.

Special Conditions: Provide clarification on structure of related entities and which entity will employ the trainees. Limit reimbursement expenses to the cost per trainee completed and successful outcomes of at least 85% have been entered in the WFF database.

Proposed Budget: \$17,885

Proposed Trainees: 109

Proposed Cost/Trainee: \$164.08

Secretary's Office Concurrence:Outcome: ☐ Full ☐ Partial ☐ Deny

Intent to Award \$63,194.64

Intent to Award Trainees 135

Concurrence Notes:

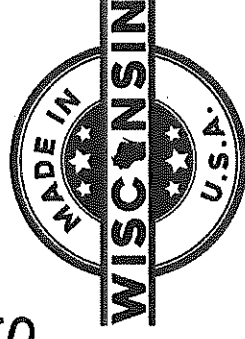
Recommendation is to fund all training courses outlined in initial application but move related travel, meals, and lodging (\$20,475) to match expenses which reduced award from \$83,669.64 to \$63,194.64 for 135 trainees with a cost per trainee of \$468.11.

Signature _____ Raymond Allen, Secretary

Wisconn Valley & YOUR Business

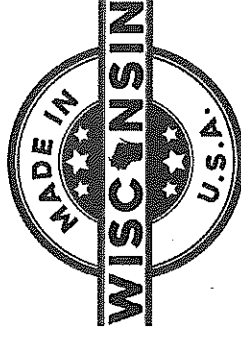
HOW WISCONSIN CAN HELP YOUR BUSINESS
MAKE THE MOST OF FOXCONN
& WISCONN VALLEY DEVELOPMENT

SEPTEMBER 6, 2018



FOXCONN BACKGROUND INFORMATION

- **Fourth-largest** technology company in the world
- Total annual revenue of **\$135 billion**; net income of \$4.5 billion in 2016
- Ranked **No. 27** on the 2017 Fortune magazine Global 500
- Specializes in design, manufacturing and assembly of computer and high-tech consumer electronics products
- Facilities in Asia, Brazil, Europe and Mexico; Wisconsin facility will be its first significant investment in the U.S.



WHAT WILL FOXCONN PRODUCE IN WISCONSIN?



- Autonomous Cars
- Avionics

8K + 5G Ecosystem

Advanced Display
for Auto, Medical, TV
Applications
+ Solutions

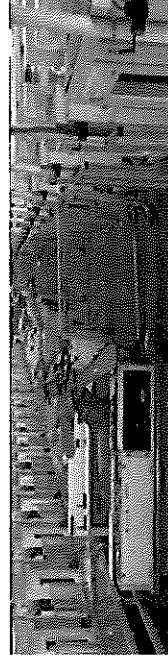
- Healthcare
- Smart Factory
- Security
- Entertainment



- Education

Advanced Manufacturing Foundation

- Industrial Internet
- Precision Machining
- Tool & Die

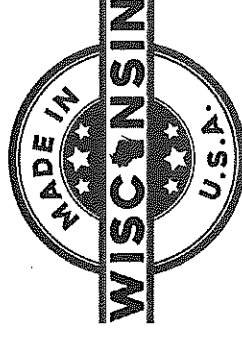


- CAD/CAM
- Robotics & Automation



WISCONN VALLEY EQUALS OPPORTUNITY FOR YOUR COMPANY

- **\$10 billion** for industrial construction and equipment for Wisconsin Valley Science & Technology Park
- Up to **\$500 million** in transportation construction
- **\$120 million** in utilities construction
- **Millions** in housing construction



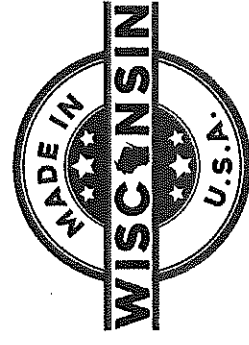


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An aerial view of Area I,
looking southwest, of the
Foxconn project taken
July 18.

Photo courtesy of Curtis Waltz
(aerialscapes.com)



A WISCONSIN FIRST APPROACH

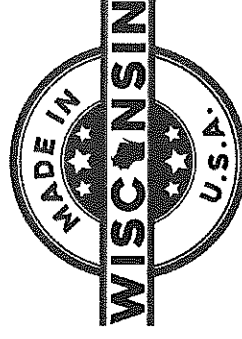
BUSINESS AND WORKFORCE INCLUSION GOALS

Business Contracting and Inclusion Goals

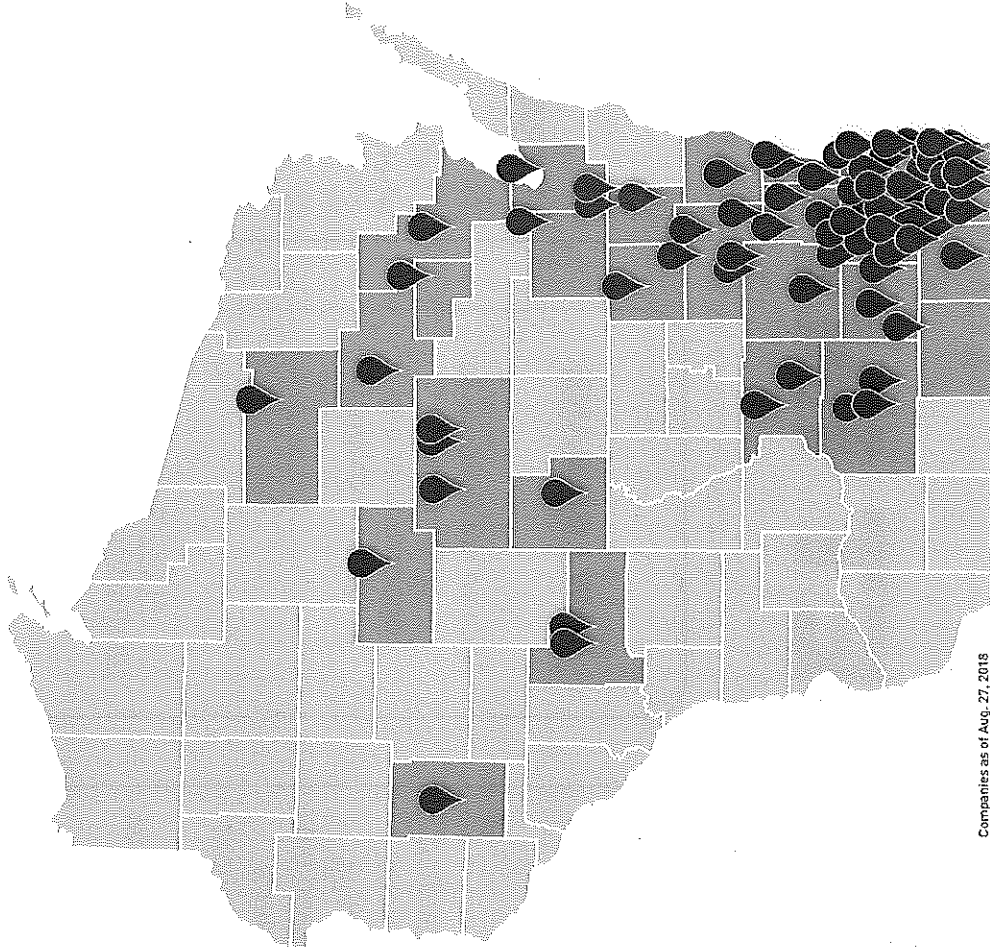
Wisconsin based Businesses	60%
Racine County based Businesses	10%
Minority-Owned (MBE) Business Enterprises	10% Combined
Woman-Owned (WBE) Enterprises	
Veteran-Owned Business Enterprises	

Workforce Inclusion and Diversity Goals

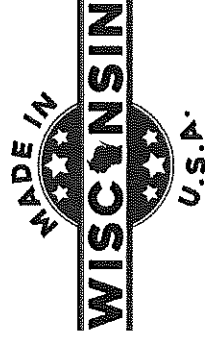
Wisconsin Resident Work Hours with an emphasis on Racine County Residents	70%
Minorities or People of Color*	10% Combined
Women	
Veterans	



FOXCONN IN WISCONSIN
CONTRACTORS AND SUBCONTRACTORS



Companies as of Aug. 27, 2016



WISCONSIN IMPACT

26
COUNTIES

67
COMMUNITIES

91%
CONTRACTS

150
COMPANIES

GET INVOLVED

WISCONN VALLEY **NEWS**

Information regarding project status, road updates, next steps, interesting facts and bid opportunity alerts delivered to your inbox!

<https://wisconnvalley.wi.gov/newsletter>

M+W | GILBANE

Receive notifications for construction opportunities and progress highlights.

<https://Foxconn-construction.gilbaneco.com>

PUBLIC **INFRASTRUCTURE**

Get email notifications when public infrastructure bids are advertised.

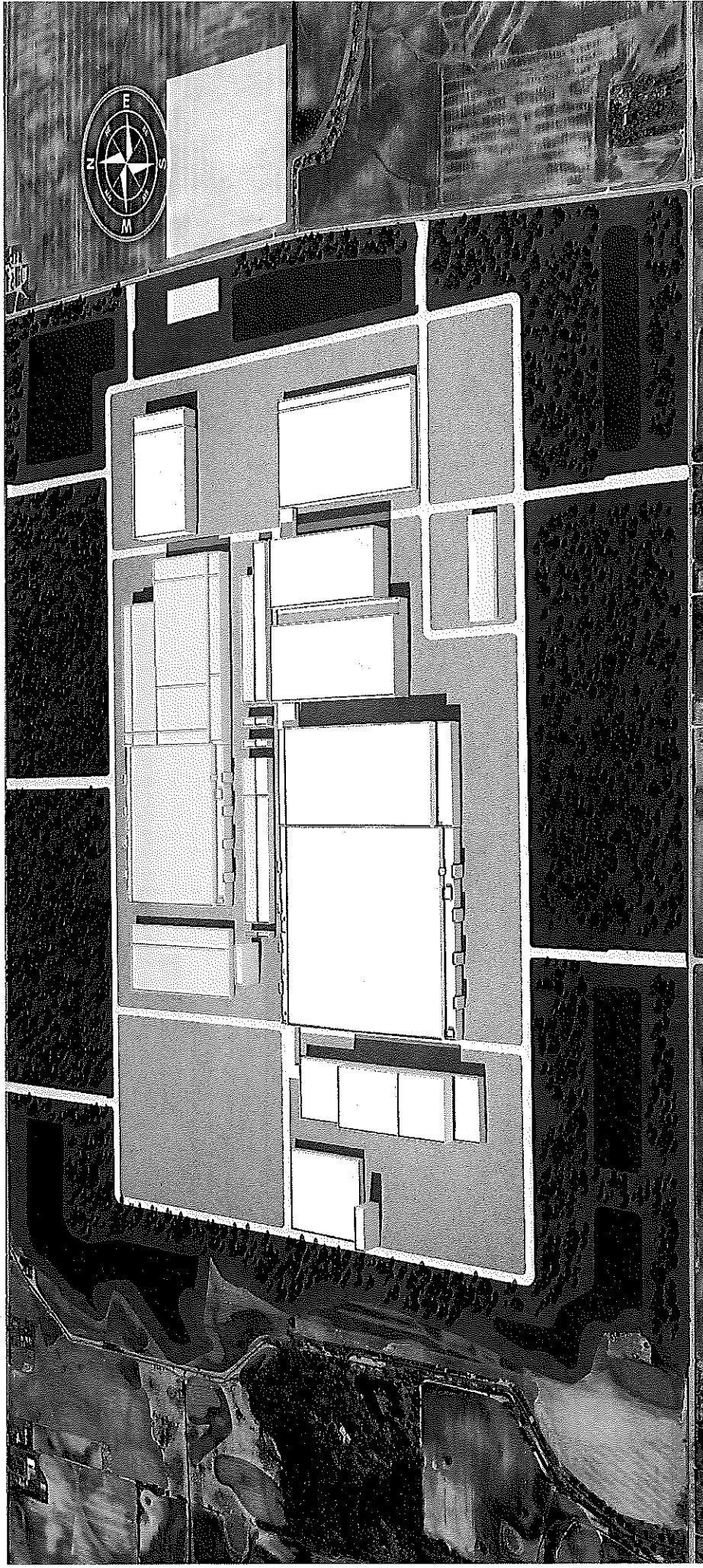
[https://wisconnvalley.wi.gov/Pages/public construction info signup.aspx](https://wisconnvalley.wi.gov/Pages/public%20construction%20infrastructure/signup.aspx)

SUPPLY CHAIN **MARKETPLACE**

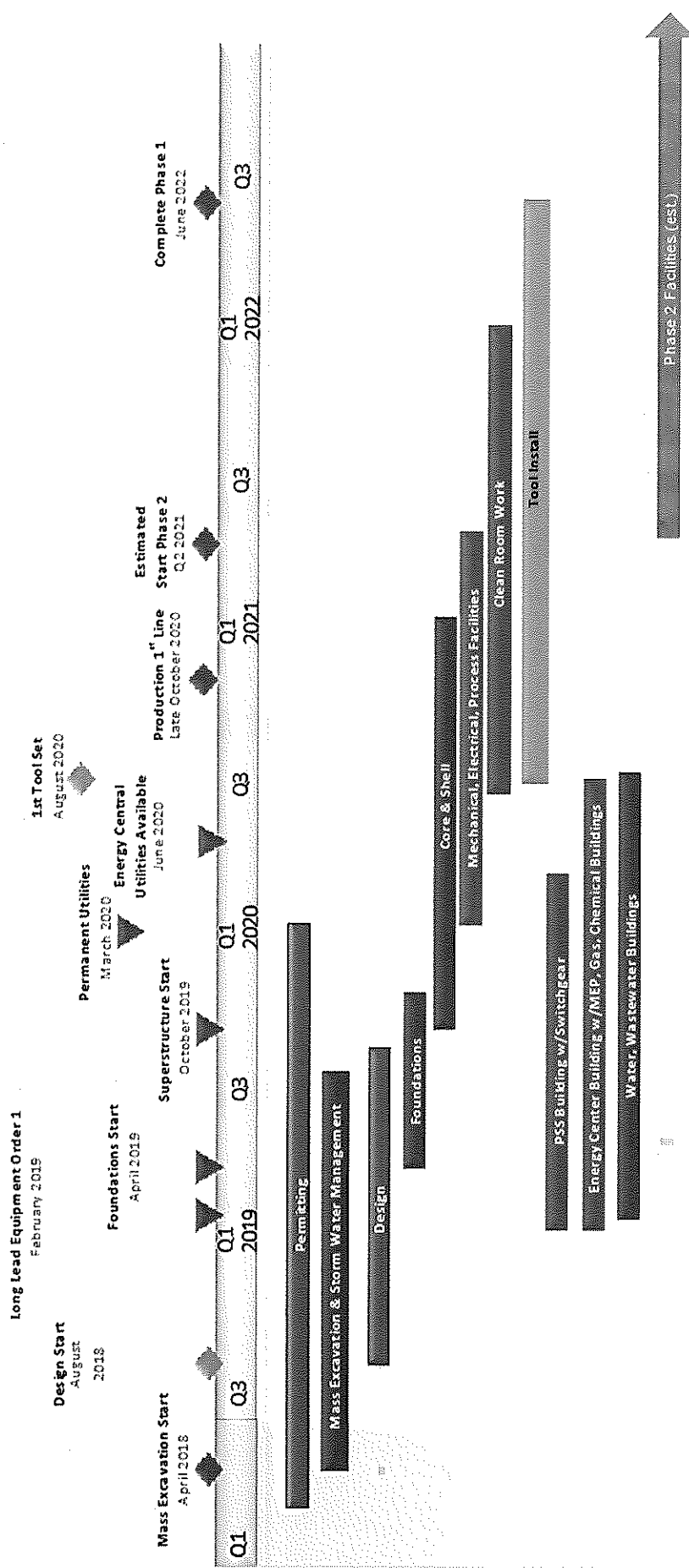
Plug into the online supply chain directory that enables companies to connect with suppliers and buyers and post RFPs.

<http://www.wisupplychainmarketplace.com>

PHASE 1, AREA 1 MASTER PLAN



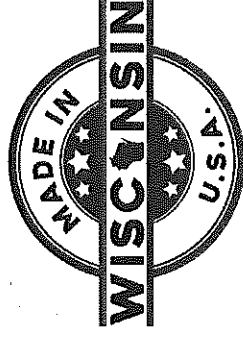
FABRICATION FACILITIES CONSTRUCTION TIMELINE



FOXCONN, M+W | Gilbane

NEXT BID RELEASES | Bid Release 3a

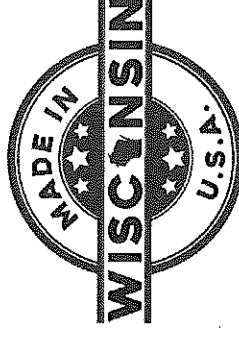
- Bid Package 01A - Testing - Site Utilities
- Bid Package 01B - Construction Materials, Removal & Recycling
- Bid Package 01C - Temporary Toilets
- Bid Package 01D - Temporary Electric (Power & Data)
- Bid Package 01E - Temporary Canteen (Trailer & Operations)
- Bid Package 01F - Site Security
- Bid Package 01G - Printing Services
- Bid Package 01H - Janitorial Services
- Bid Package 12A - Furniture Relocation and Set Up
- Bid Package 33A - Sanitary, Water and Electric Bank (interfaces)



FOXCONN, M+W | Gilbane

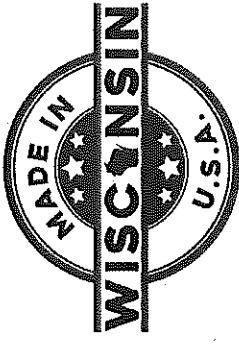
NEXT BID RELEASES | Bid Release 3b

- Bid Package 01I - Testing - Roadways
- Bid Package 32A - Curb and Gutter Work
- Bid Package 32B - Asphalt Paving Work
- Bid Package 33B - Storm Drainage Work



TO TAKE ADVANTAGE, ACT NOW!

1. Subscribe at <https://Foxconn-construction.gilbaneco.com>
2. Complete Invitation to Bid Response Form & Mutual Non-Disclosure Agreement
3. Attend Pre-Bid Conference on Wednesday, September 19, 2018 at the S.C. Johnson iMET Center Auditorium, 2320 Renaissance Boulevard, Sturtevant
4. Participate in the matchmaking session



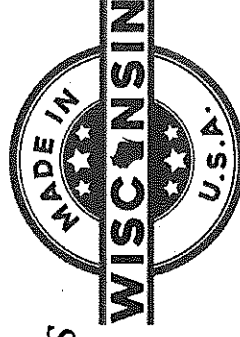
PRE-BID MEETINGS ARE YOUR GATEWAY TO SUCCESS



Attending pre-bid meetings is important to:

- Connect with key project decision-makers
- Meet potential primes and subcontractors
- Form new relationships that can help maximize Wisconsin First participation
- Access new suppliers

"Eighty percent of success is showing up." Woody Allen

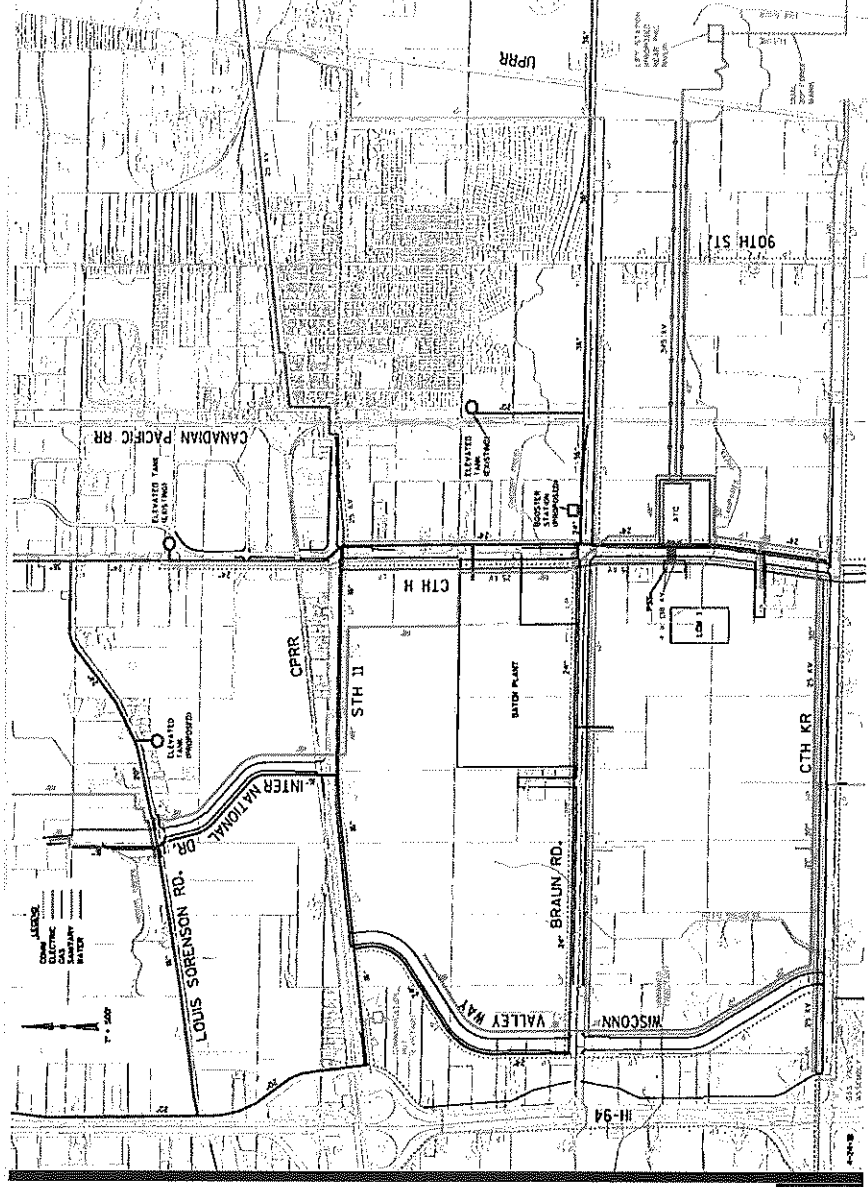


- 14 packages
- November 2018 Lets
 - County KR
 - County KR/Wisconsin Valley Way intersection
- Early 2019 Lets
 - WIS 11
 - Wisconsin Valley Way



WATER AND SEWER MAIN LET PACKAGES/BID PROCESS

- Water Main = City of Racine Water Utility
 - Prequalification is required by the City of Racine Water Utility; call **262-636-9432** to request prequal forms
- Sewer Main = Village of Mount Pleasant
 - Registration at: <http://www.mtpleasantwi.gov/DocumentCenter/View/622>
- Pre-bid meetings/matchmaking
- Bids to be submitted with a Utilization Plan for review
- Bids “awarded to the lowest competent and responsible bidder”
 - Wis. Stat. s. 84.06(2)(a)



FUTURE PUBLIC INFRASTRUCTURE WORK

Awarding Entity	Project	Tentative Prebid Meeting Date
Village of Mt. Pleasant	Demolition on Hwy H – Hwy KR to Braun	July 30, 2018
Racine Water Utility	Water Main on 16 th Street	August 30, 2018
Racine Sewer Utility	Sewer Main on Hwy H – Hwy KR to Braun	August 30, 2018
Racine Sewer Utility	Sewer Main on KR – Wisconsin Valley Way to Hwy H	September 13, 2018
DOT	Road Construction on Hwy KR – East Frontage Rd. to Hwy H	October 25, 2018
Racine Water Utility	Water Main on Wisconsin Valley Way – Hwy 11 to Braun Water Main on Hwy 11 – East Frontage Rd. to International Dr. Water Main on Hwy 11 – International Dr. to Hwy H	October 25, 2018
Racine Water Utility	Water Tank Work on Louis Sorenson Water Tank Work on Spring St. and West Ave.	November 21, 2018
Racine Sewer Utility	Sewer Main along ATC Easement – Hwy H to Pike River	November 21, 2018
Racine Water Utility	Pump Station on Perry Ave.	December 5, 2018

How Can I Find Job Candidates?

■ Register with JobCenterofWisconsin.com

■ Sign up to participate in career fairs (e.g., Wisconsin Career Expo)

■ Connect with local Workforce Development Board & Technical Colleges

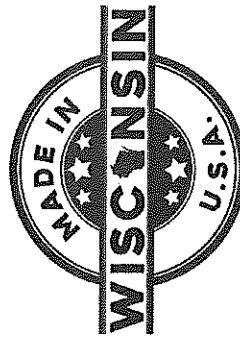
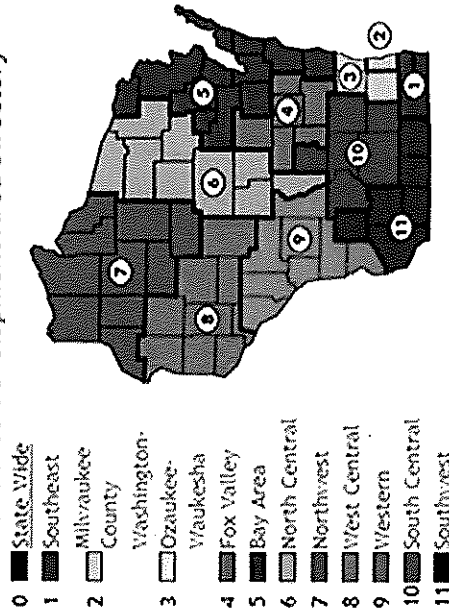
■ 23,000 recently unemployed

■ 23,000 currently incarcerated

■ 400,000 veterans living in Wisconsin

■ 65,000 high school seniors

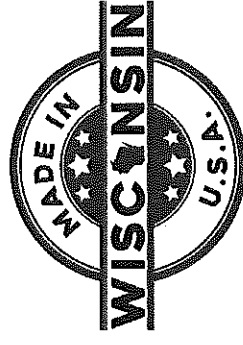
Wisconsin and
Workforce Development Area Directory



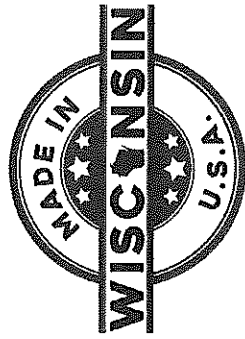
WISCONN VALLEY WORKFORCE TRAINING CENTER & TALENT PIPELINE



- Wisconsin First Workforce Training Center announced
- Partnership with M + W/Gilbane, State of Wisconsin, Village of Mount Pleasant, City & County of Racine, and Unions
- Talent Attraction Pipeline formed to grow the total available workforce
- Partnership with publicly funded workforce development and training agencies

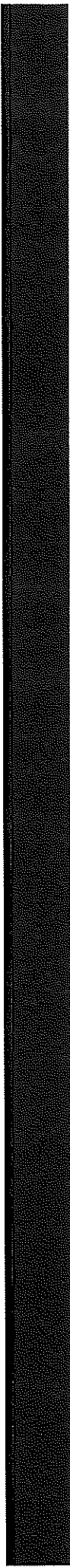
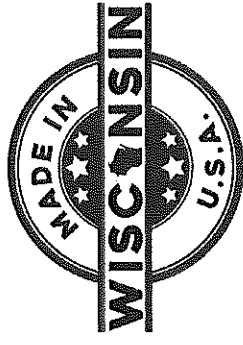


WISCONN VALLEY WORKFORCE TRAINING CENTER & TALENT PIPELINE



OTHER WORKFORCE INITIATIVES

- Foxconn Hiring Surge
- Existing Employers Support
- Housing Construction Pilot

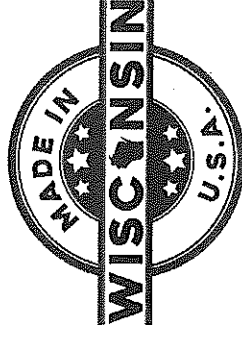


Thank YOU!

Thanks for all the support you and your colleagues are providing to ensure Wisconsinites of all backgrounds have an opportunity for meaningful employment and family-supporting careers!

Warmly,

William





Wisconn Valley

Workforce Training Center & Talent Attraction Pipeline

September 2018

Central Theme

Foxconn development is bringing new entrants into the construction industry. The State of Wisconsin and local partners are creating a talent pipeline to ensure contractors have the trained workforce needed to meet the ambitious schedule for Foxconn campus construction and help more Wisconsin residents make the most of Wisconn Valley's many opportunities.

Challenge

Foxconn has let over \$120 million in contracts since excavation and construction began. The 120,000 square foot multi-purpose building project was recently, and construction of the multi-million-square-foot fabrication facility is slated to kick off in early 2019. At the same time, Wisconsin is experiencing:

- the lowest unemployment rates in history (under 3% for last several months)
- aging of the skilled trades workforce (nearly 1 in 6 is 55 years of age or older)
- retirements among skilled trades workers

Contractors awarded early Foxconn-related construction contracts have been independently recruiting employees even as they face a highly accelerated schedule.

Strategies to Address

The State of Wisconsin is leading a public-private partnership to recruit, train, place, and follow up with new entrants into the construction trades. The Wisconsin Department of Workforce Development (DWD) is coordinating across all public workforce development entities in Racine County, and will expand its coordination efforts into surrounding counties. In July, DWD kicked off its first Wisconsin Valley Workforce Development Coordination meeting with nearly 25 workforce development professionals representing:

Department of Workforce Development	Department of Children & Families
<ul style="list-style-type: none"> ▪ Job Service ▪ Veterans Employment Services ▪ Unemployment Insurance ▪ Vocational Rehabilitation 	<ul style="list-style-type: none"> ▪ Wisconsin Works (ResCare) ▪ Transitional Jobs (UMOS)
Department of Health Services	Department of Corrections
<ul style="list-style-type: none"> ▪ FoodShare Employment & Training (ResCare) 	<ul style="list-style-type: none"> ▪ Community Corrections Employment Program
Racine County	Construction Trades Training Entities
<ul style="list-style-type: none"> ▪ Human Services 	<ul style="list-style-type: none"> ▪ Gateway Technical College ▪ First Choice Pre-Apprenticeship Program/Human Asset Development Corporation ▪ WRTP/Big Step

The goal of the coordination meeting is to ensure the state and local public workforce development system is briefed on Foxconn construction and other Wisconsin Valley development, and is able to create an integrated response to contractor needs.

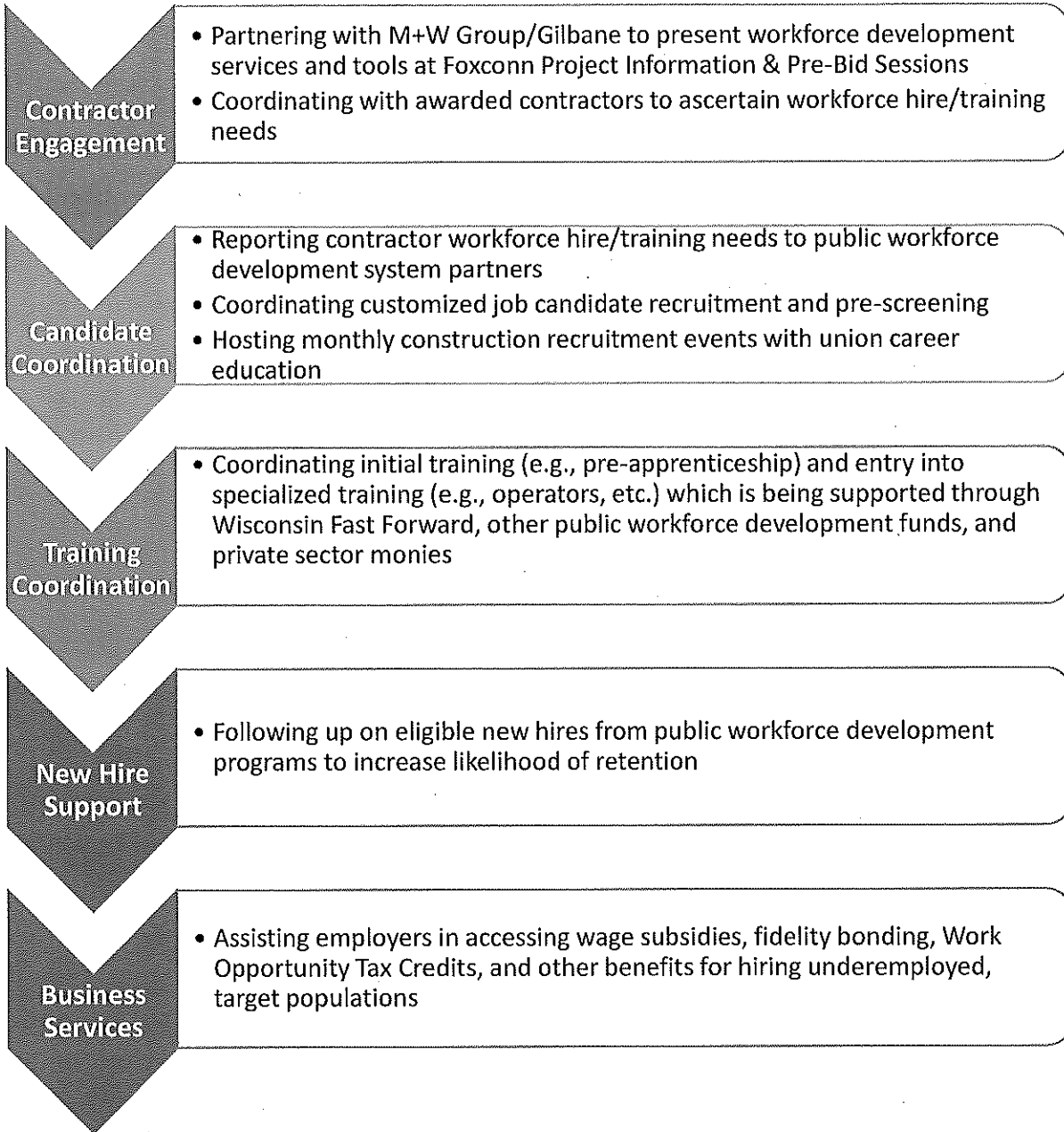
DWD then partnered with M+W Group/Gilbane, the Foxconn construction project management team, to lay out a value-added talent attraction, development, and retention strategy.

The strategy includes the action steps reflected on the following page.

Questions/Comments

If you have any questions or comments, please feel free to contact:

William Martin, Director-Strategic Workforce Initiatives
 Wisconsin Department of Workforce Development
 Office of the Secretary
 201 East Washington Avenue, A418
 Madison, WI 53707-7901
 Mobile: 608-712-8507
William2.Martin@DWD.Wisconsin.gov



Summary of DET Foxconn Activity 1-18-19

(this does not include any activity William may have been engaged in or where he left off)

- October 2017 – DET held an advance manufacturing resource fair in Milwaukee at Serb Hall where Foxconn was show cased
- March 2018 – DWD in partnership with DOT held a resource fair in Racine to provide more information around Foxconn and other employers in the area
- May 2018 – DET held its annual Career Expo in Milwaukee and we added a section for Foxconn and other construction/manufacturing employers to the Expo for individuals to get more information pertaining to Foxconn employment opportunities
- October 2018 – Foxconn kicked off a series of weekend recruitment events throughout the state, our Job Service and Vets staff participate to help with logistics, we also did email blast to job seekers in JCW promoting the events
- DET Job Service Directors have been contacted by Foxconn recruiters to hold events at various job center locations, in some instances we have help with logistics and other times it was just about them using the space
- We have conducted several presentations with various Foxconn team members on JCW, Skills Explorer and YA/RA (there was some interest in Foxconn early on regarding putting together RA for Foxconn)
- Early on back in 2017 Bruce and I had weekly phone meetings with Foxconn HR team (Bill Mitchell and a Deb Milikicamp)
- Gary continues to maintain contact with Tank Murdock the first Vet Foxconn hired to do coordination of activities and represent Foxconn at meetings
- We have had several conversations with Foxconn around WFF, however they are looking for resources to cover the out of state training that will be needed for some of their engineering positions
- Dennis team have done conversions of jobs posted that do not match current NAICS codes and have added new NAICS codes to jobs where necessary
- Our team have manually entered job postings and now have the system set up to scrap as it does the other employer job postings to have them listed in JCW
- We continue to offer assistance to Foxconn leadership and recruiters as needed

Jedd, Ben - DWD

From: Williams, Danielle E - DWD
Sent: Thursday, February 7, 2019 8:59 AM
To: Richard, JoAnna M - DWD; Frostman, Caleb - DWD; Esser, Bridget - DWD; Jedd, Ben - DWD
Subject: FW: For Information: Foxconn Statement

FYI...

Danielle Williams
Assistant Deputy Secretary
Department of Workforce Development
(608) 266-2284

From: DOA Communications
Sent: Thursday, February 7, 2019 8:49 AM
To: DOA DL Assistant Deputy Secretaries <DOADLAssistantDeputySecretaries@wisconsin.gov>
Subject: FW: For Information: Foxconn Statement

FYI

Please see below a statement from Foxconn that has been approved for media inquiries related to this morning's Bloomberg article:

Statement from Foxconn Technology Group

The story in Bloomberg Businessweek (Feb, 6, 2019) attempts to paint a false picture of Foxconn Technology Group and its substantial investment in Wisconsin.

While relying largely on unnamed sources, anecdotes, and hearsay, the piece fails to give a balanced view of Foxconn's project in Wisconsin. It omits much of the detailed information Foxconn shared with Bloomberg Businessweek containing highlights of the Wisconsin project, an outline of Foxconn's partnerships throughout the state, and an overview of the company's positive economic impact in Wisconsin.

Foxconn's commitment to Wisconsin remains as strong as ever. In addition to creating more than a thousand jobs in the state so far, Foxconn invested over \$200 million to date in Wisconsin. We deepened our collaboration with a range of academic partners through initiatives like a pledge of \$100 million to UW Madison for the Foxconn Institute for Research in Science and Technology and the Smart Cities, Smart Futures Competition. We forged strong relationships with Wisconsin's business community, supported Badger State companies, invested in Wisconsin industries like Ginseng, and co-established the \$100 million Wisconsin Valley Venture Fund to help Wisconsin businesses continue to advance towards the future. While doing all of this, we completed the first of many buildings at the Wisconsin Valley Science and Technology Park, and established a network of Innovation Centers throughout Wisconsin to support the project and the state's technology ecosystem. We continue to make good progress on all fronts related to the Wisconsin Valley Science and Technology Park, while simultaneously broadening our investment across Wisconsin far beyond our original plans to ensure the company, our workforce, the local community, and the state of Wisconsin will be positioned for long-term success.

As Foxconn continues its Wisconsin project, it remains committed to its long-term investment and creating 13,000 jobs in Wisconsin. We look forward to engaging further with the good people of Wisconsin as we continue to invest in American talent and broaden the base of our investment in the state.

Best,

Myranda

--



Jedd, Ben - DWD

From: Jedd, Ben - DWD
Sent: Monday, February 4, 2019 3:48 PM
To: Frostman, Caleb - DWD; Williams, Danielle E - DWD
Subject: FW: Secretary Frostman interview Wisconsin Eye
Attachments: Foxconn TPs_2.1.19_mmbv1.docx

FYI Talking points for Foxconn. They would like to know our talking points with fast Forward.

From: Baldauff, Melissa - GOV
Sent: Monday, February 4, 2019 3:40 PM
To: Jedd, Ben - DWD <ben.jedd@dwd.wisconsin.gov>
Subject: RE: Secretary Frostman interview Wisconsin Eye

These are our most up-to-date talking points on Foxconn, from 2.1.19. However, as we've seen over the past week, these things can change at the drop of a hat, so let's just check in the day of the interview. I don't have anything specific for Fast Forward. Can you send me what you'd recommend and I can review, please?

Thank you!

--MMB

From: Jedd, Ben - DWD <ben.jedd@dwd.wisconsin.gov>
Sent: Monday, February 4, 2019 1:33 PM
To: Baldauff, Melissa - GOV <melissa.baldauff@wisconsin.gov>
Subject: Secretary Frostman interview Wisconsin Eye

Hi Melissa,

Secretary Frostman will be interviewed by Wisconsin Eye later this week. I wanted to check with the Governor's Office to see if there were specific talking points you'd like the Secretary to use when discussing Foxconn and Fast Forward.

Thank you,

Ben

Ben Jedd
Communications Director
Wisconsin Department of Workforce Development
ben.jedd@dwd.wisconsin.gov
Cell: 608.400.2513
Office: 608.266.6753
Media Line: 608.266.2722

2.1.19 Foxconn Messaging

Key themes:

- The governor has always said that protecting Wisconsin taxpayers, the local communities that have already made significant investments in this project, and our environment are his chief concerns.
- Claims that Governor Evers has tried to renegotiate the Foxconn contract are false. It is unfortunate that Republicans would rather try to make headlines with political finger-pointing than work with the governor to protect Wisconsin taxpayers.
- The administration is in regular communication with senior leadership at Foxconn and will continue to monitor the project to ensure the company delivers on its promises to the people of Wisconsin.

Additional talking points:

- We want to see Foxconn be good corporate citizens to our state. That means protecting state and local taxpayers; working toward good-paying, family-supporting jobs; a diverse workforce; and being good stewards of our natural resources.
- But there must be accountability, and the governor will hold Foxconn's feet to the fire to ensure Wisconsin is protected.
- That is why in the coming weeks, the Evers Administration will continue to commit time, resources and personnel to ensure that the interests of Wisconsin workers and taxpayers are protected and promoted by our approach to the Foxconn project.
- At the same time, we know that Republicans are desperate to change the conversation and pass blame for the terrible deal they negotiated.
- They are--without evidence or any basis in reality--claiming that Foxconn is failing to keep its promises because Gov. Evers has an "anti-jobs agenda."
- This absurd claim couldn't be further from the truth. In fact, Politifact rated the statement "Pants on Fire."
- The governor has made workforce development a priority and is committed to working with Wisconsin businesses to make sure we have a strong, long-term plan for economic development.
- That includes working with important partners in organized labor and our technical colleges to ensure that we are building talent, increasing the diversity of our workforce, and putting more people on the path to a family-supporting job.

Jedd, Ben - DWD

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Wisconsin Department of Workforce Development
ben.jedd@dwd.wisconsin.gov
Cell: 608.400.2513
Office: 608.266.6753
Media Line: 608.266.2722

Jedd, Ben - DWD

From: Baldauff, Melissa - GOV
Sent: Thursday, January 31, 2019 9:26 AM
To: Jedd, Ben - DWD
Subject: Re: Invitation to Appear on Here & Now with Frederica Freyberg

Hi Ben,

Thanks for reaching out. We are going to ask that you hold on this for now and offer to make Sec. Frostman available in the future.

Also, welcome aboard! Look forward to meeting with you soon.

Best,
Melissa

Melissa M. Baldauff
Deputy Chief of Staff—communications
Office of Governor Tony Evers
Phone: (608) 279-1038 (cell)

Sent from an electronic device, please excuse typos

From: Jedd, Ben - DWD <ben.jedd@dwd.wisconsin.gov>
Sent: Thursday, January 31, 2019 9:22 AM
To: Baldauff, Melissa - GOV
Subject: FW: Invitation to Appear on Here & Now with Frederica Freyberg

Hi Melissa,

Below is a request DWD received from WPTV yesterday for Secretary Frostman to appear on Hear & Now to discuss Foxconn. Please let me know how your office would like us to proceed.

Also, I am the new Comms Director at DWD, and I would love to meet with you to discuss the role DWD will have in your overall comms strategy.

Thanks,

Ben

From: Maday, Jamie R - DWD

Sent: Thursday, January 31, 2019 8:50 AM

To: Williams, Danielle E - DWD <danielle.williams@dwd.wisconsin.gov>; Richard, JoAnna M - DWD <joanna.richard@dwd.wisconsin.gov>; Jedd, Ben - DWD <ben.jedd@dwd.wisconsin.gov>

Subject: FW: Invitation to Appear on Here & Now with Frederica Freyberg

Please see the request below that came to our general secretary's mailbox for tomorrow and let me know your thoughts and let me know if you think this is something we should try and schedule for Caleb.

Thanks,

Jamie

From: Wojcik, Marisa <marisa.wojcik@wpt.org>

Sent: Wednesday, January 30, 2019 9:06 AM

To: DWD MB Secretary <SEC@dwd.wisconsin.gov>

Subject: Invitation to Appear on Here & Now with Frederica Freyberg

Greetings Secretary Frostman,

My name is Marisa Wojcik and I'm a producer for the news program *Here & Now* on Wisconsin Public Television. In light of the recent report regarding Foxconn's plans for the Wisconsin manufacturing plant, we would like to hear from the Department of Workforce Development. We are interested in having Secretary Frostman appear on *Here & Now* this Friday, February 1, for an interview with Frederica Freyberg to speak to our statewide audience. Our studios are located in Madison, however we can arrange a remote interview if Secretary Frostman is outside of the Madison area.

Please let me know if you are interested and available and we can discuss details further.

Many thanks,

Marisa

--

Marisa Wojcik

Multimedia Producer

Here & Now

Wisconsin Public Television

C: (715) 864-6093

marisa.wojcik@wpt.org

Jedd, Ben - DWD

From: Jedd, Ben - DWD
Sent: Thursday, January 31, 2019 9:23 AM
To: Baldauff, Melissa - GOV
Subject: FW: Invitation to Appear on Here & Now with Frederica Freyberg

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Also, I am the new Comms Director at DWD, and I would love to meet with you to discuss the role DWD will have in your overall comms strategy.

Thanks,

Ben

From: Maday, Jamie R - DWD
Sent: Thursday, January 31, 2019 8:50 AM
To: Williams, Danielle E - DWD <danielle.williams@dwd.wisconsin.gov>; Richard, JoAnna M - DWD <joanna.richard@dwd.wisconsin.gov>; Jedd, Ben - DWD <ben.jedd@dwd.wisconsin.gov>
Subject: FW: Invitation to Appear on Here & Now with Frederica Freyberg

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Thanks,
Jamie

From: Wojcik, Marisa <marisa.wojcik@wpt.org>
Sent: Wednesday, January 30, 2019 9:06 AM
To: DWD MB Secretary <SEC@dwd.wisconsin.gov>
Subject: Invitation to Appear on Here & Now with Frederica Freyberg

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Marisa

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Marisa Wojcik
Multimedia Producer
Here & Now
Wisconsin Public Television
C: (715) 864-6093
marisa.wojcik@wpt.org

Jedd, Ben - DWD

From: Jedd, Ben - DWD
Sent: Thursday, January 31, 2019 8:54 AM
To: Williams, Danielle E - DWD
Subject: FW: Invitation to Appear on Here & Now with Frederica Freyberg

Below is a request for Caleb to appear on WPTV to discuss FOXCONN. Should I forward to the Governor's office?

Ben

From: Maday, Jamie R - DWD
Sent: Thursday, January 31, 2019 8:50 AM
To: Williams, Danielle E - DWD <danielle.williams@dwd.wisconsin.gov>; Richard, JoAnna M - DWD <joanna.richard@dwd.wisconsin.gov>; Jedd, Ben - DWD <ben.jedd@dwd.wisconsin.gov>
Subject: FW: Invitation to Appear on Here & Now with Frederica Freyberg

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Sent: Wednesday, January 30, 2019 9:06 AM
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Subject: Invitation to Appear on Here & Now with Frederica Freyberg

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Marisa Wojcik
Multimedia Producer
Here & Now
Wisconsin Public Television
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marisa.wojcik@wpt.org

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Marisa

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Marisa Wojcik
Multimedia Producer
Here & Now
Wisconsin Public Television
C: (715) 864-6093
marisa.wojcik@wpt.org

Jedd, Ben - DWD

From: Richard, JoAnna M - DWD
Sent: Thursday, January 31, 2019 7:42 AM
To: Frostman, Caleb - DWD; Jedd, Ben - DWD; Williams, Danielle E - DWD
Subject: FW: Emailing: showdocument Local leaders address the Foxconn news

From: Palzkill, Bruce R - DWD
Sent: Wednesday, January 30, 2019 4:03 PM
To: Richard, JoAnna M - DWD <joanna.richard@dwd.wisconsin.gov>
Cc: Brown, Chytania - DWD <Chytania.Brown@dwd.wisconsin.gov>
Subject: FW: Emailing: showdocument Local leaders address the Foxconn news

Shared by Rene in WDA 1. FYI.

From: O'Connor, Rene - DWD
Sent: Wednesday, January 30, 2019 3:55 PM
To: Palzkill, Bruce R - DWD <Bruce.Palzkill@dwd.wisconsin.gov>; Porter, Kristine R - DWD <Kristine.Porter@dwd.wisconsin.gov>
Subject: Emailing: showdocument Local leaders address the Foxconn news



showdocument....

This was taken from the racinecounty.com website.



FOR IMMEDIATE RELEASE

For More information, contact:

262-770-5189

Info@FoxconnRacineCounty.com

FoxconnRacineCounty.com

**LOCAL LEADERS ADDRESS REPORTED CHANGES TO
FOXCONN'S PLANS IN RACINE COUNTY**

Mount Pleasant, Wis. – January 30, 2019 – The following joint statement was issued today by Village of Mount Pleasant President David DeGroot, Racine County Executive Jonathan Delagrave and Jenny Trick, Executive Director of the Racine County Economic Development Corporation (RCEDC) regarding reported changes to Foxconn's plans for its Racine County facility:

To date, Foxconn has invested over \$200 million in Wisconsin. We have seen much of this locally – including Foxconn's investment in more than \$100 million in construction contracts that have transformed the project site, the completion of the first 120,000 square foot building on the campus and the entire 3 million square foot pad that will serve as the base for the next phase of construction, which will begin in Spring 2019.

Contrary to what was reported by Reuters, Foxconn reiterated to us, today, its commitment to building an advanced manufacturing operation in Wisconsin, in addition to its commitment to create 13,000 jobs and invest \$10 billion in Racine County. As Foxconn has previously shared, they are evaluating exactly which type of TFT technology will be manufactured in Wisconsin but are proceeding with construction on related manufacturing, assembly and research facilities on the site in 2019.

We understand that Foxconn must be nimble in responding to market changes to ensure the long-term success of their Wisconsin operations. We fully expect that Foxconn will meet its obligations to the State, County and Village.

Both the local and state development agreements are legally binding and include strong protections for taxpayers. The state agreement, which was largely based on job creation, ensures that Foxconn only receives state tax credits if it meets or exceeds its targeted hiring amounts in any given year.

The local development agreement stipulates that, if, for any reason, Foxconn's investment on the campus falls short, the company remains obligated to support a minimum valuation for the project of \$1.4 billion, which will more than pay for all public improvements and development costs for the project.

###

Jedd, Ben - DWD

From: Williams, Danielle E - DWD
Sent: Wednesday, January 30, 2019 12:55 PM
To: Richard, JoAnna M - DWD; Frostman, Caleb - DWD
Cc: Jedd, Ben - DWD
Subject: RE: Foxconn may not build \$10B Wisconsin plant Trump touted

Interesting to follow all the various Foxconn releases today, but wanting to make sure you saw DOA's statement: http://www.thewheelerreport.com/wheeler_docs/files/0130evers.pdf

Danielle Williams
Assistant Deputy Secretary
Department of Workforce Development
(608) 266-2284

From: Richard, JoAnna M - DWD
Sent: Wednesday, January 30, 2019 7:35 AM
To: Frostman, Caleb - DWD <caleb.frostman@dwd.wisconsin.gov>; Williams, Danielle E - DWD <danielle.williams@dwd.wisconsin.gov>
Cc: Jedd, Ben - DWD <ben.jedd@dwd.wisconsin.gov>
Subject: Fwd: Foxconn may not build \$10B Wisconsin plant Trump touted

There's also a Reuter's article about the reshifting of employment targets.

Jo

Sent from my iPhone

Begin forwarded message:

From: "Palzkill, Bruce R - DWD" <Bruce.Palzkill@dwd.wisconsin.gov>
Date: January 30, 2019 at 7:06:10 AM CST
To: "Richard, JoAnna M - DWD" <joanna.richard@dwd.wisconsin.gov>, "Brown, Chytania - DWD" <Chytania.Brown@dwd.wisconsin.gov>, "Laesch, Steve - DWD" <Steve.Laesch@dwd.wisconsin.gov>
Subject: Foxconn may not build \$10B Wisconsin plant Trump touted

Jo, Chy, Steve: check out this link from NBC news pertaining to Foxconn, Interesting.

<https://www.nbcnews.com/business/business-news/foxconn-may-not-build-10b-wisconsin-plant-trump-touted-n964411>

Jedd, Ben - DWD

From: Jedd, Ben - DWD
Sent: Wednesday, January 30, 2019 8:55 AM
To: Williams, Danielle E - DWD
Subject: RE: Foxconn may not build \$10B Wisconsin plant Trump touted

Hi Danielle,

There's not a rush on this, but it's certainly something we should discuss.

When we're back in the office, can we have a discussion about Foxconn's relationship with DWD (maybe with Bridget)? I would like to discuss the scope of DWD's involvement in this initiative. I would also like to begin a discussion on DWD's role in messaging the Foxconn project. As I'm building out a strategic communication plan, I would like to avoid being reactive as much as possible. So, the more we can plan ahead the better.

Thanks,

Ben

From: Williams, Danielle E - DWD
Sent: Wednesday, January 30, 2019 8:03 AM
To: Richard, JoAnna M - DWD <joanna.richard@dwd.wisconsin.gov>
Cc: Frostman, Caleb - DWD <caleb.frostman@dwd.wisconsin.gov>; Jedd, Ben - DWD <ben.jedd@dwd.wisconsin.gov>
Subject: Re: Foxconn may not build \$10B Wisconsin plant Trump touted

So, at this point we can only expect to subsidize their capital investments on a research park. TBD on whether any manufacturing jobs are created in Wisconsin. <https://www.bloomberg.com/news/articles/2019-01-30/foxconn-reconsidering-10-billion-u-s-lcd-plant-reuters-says>

Sent from my iPhone

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Jedd, Ben - DWD

From: Mueller, Kathryn M - DWD
Sent: Wednesday, January 23, 2019 3:18 PM
To: DWD DL SO Communications Office
Cc: Palzkill, Bruce R - DWD
Subject: BWITS Ideas Forum Presentations
Attachments: WI Automation.pptx; WITS Ideas Forum Impact of New Projections Methodology.pptx

Hello,

Attached are two of the presentations that will be given at the WITS Ideas Forum next week Tuesday. Can you please review?

Thank you,
Katie


Kathryn Mueller

Policy Analyst and Communications Liaison
Division of Employment and Training
Department of Workforce Development
608-266-2930

Kathryn.Mueller@dwd.wi.gov

JobCenterofWisconsin.com - Where Talent and Opportunity Meet

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WISCONSIN
DWD

WIS Ideas Forum
January 23, 2019
OWWIP F1323

Examining Job Automation in Wisconsin's Workforce

Ryan Long
Regional Economist
Department of Workforce Development

Background cont'd



"We are being afflicted with a new disease of which some readers may not yet have heard the name, but of which they will hear a great deal in the years to come--namely, *technological unemployment*. This means unemployment due to our discovery of means of economising the use of labour outrunning the pace at which we can find new uses for labour."

John Maynard Keynes, Economic Possibilities for our Grandchildren, 1930

Background



"Thou aimest high, Master Lee. Consider thou what the invention could do to my poor subjects. It would assuredly bring to them ruin by depriving them of employment, thus making them beggars."

Queen Elizabeth I, 1589

Background cont'd



- This discussion is about potential changes to the current labor market, NOT about job increases in other areas
- Two researchers at Oxford estimated the probability that an occupation will become automatable
- Three bottlenecks to automation
 - Perception and Manipulation
 - Creative Intelligence
 - Social Intelligence
- These bottlenecks were corresponded to 9 different O*NET variables

Background Cont'd



TABLE I. O*NET variables that serve as indicators of benchmarks to computerization.

Occupational Skillset	O*NET Variable	O*NET Description
Perceptual and Manipulation	Figure Discernity	The ability to make precisely coordinated movements of the fingers of one or both hands to grasp, manipulate, or assemble very small objects.
	Manual Dexterity	The ability to quickly move your hand from one task to another with your arms, or your two hands to grasp, manipulate, or assemble objects.
	Clamped Work Space, Arm and Hands on	How often does this job require working in cramped work spaces that requires getting into awkward positions?
Creative Intelligence	Originality	The ability to create up with unusual or clever ideas about a given topic or situation, or to develop creative ways to solve a problem.
	Fine Arts	Knowledge of theory and techniques required to compose, produce, and perform works of music, dance, visual arts, drama, and sculpture.
Social Intelligence	Social Perceptiveness	Being aware of others' reactions and understanding why they react as they do.
	Negotiation	Bringing others together and trying to reconcile differences.
	Person-to-Person	Providing others with information, advice, instruction, emotional support, or other personal care in relation such as counseling, mentoring, or patients.
Analytical and Critical Thinking	Problem Solving	Identifying and solving problems by logically analyzing and then defining a solution.
	Complex Problem Solving	Identifying and solving problems by analyzing them and coming up with several possible solutions.

Source: The Future of Employment: How Susceptible Are Jobs to Computerization, C.B. Frey and M.A. Osborne, September 17, 2013, Oxford Martin School, University of Oxford.

Methodology cont'd



- Within each group, the sum of the expected values was divided by total employment to generate the propensity for automation
- Propensity = $6,701.2 / 14,410 = 46.5\%$

SOC Code	Occupation	Probability	Employment	Expected Value
31-1011	Home Health Aides	0.39	4,750	1,852.5
31-2021	Physical Therapist Assistants	0.018	1,640	29.5
31-9091	Dental Assistants	0.51	5,860	2,988.6
31-9094	Medical Transcriptionists	0.89	1,620	1,441.8
31-9095	Pharmacy Aides	0.72	540	388.8
Total			14,410	6,701.2

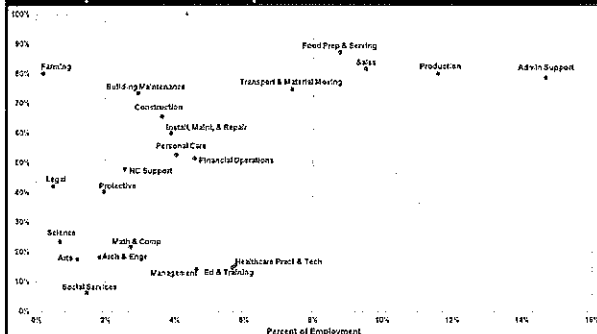
Methodology

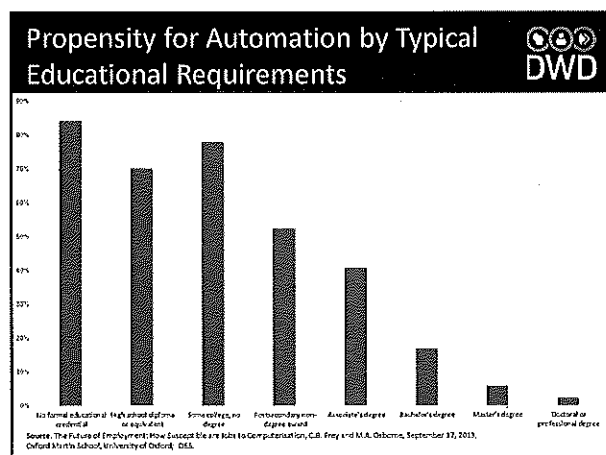
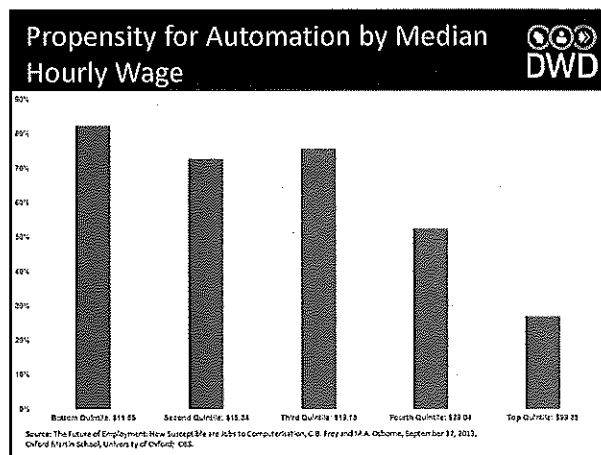
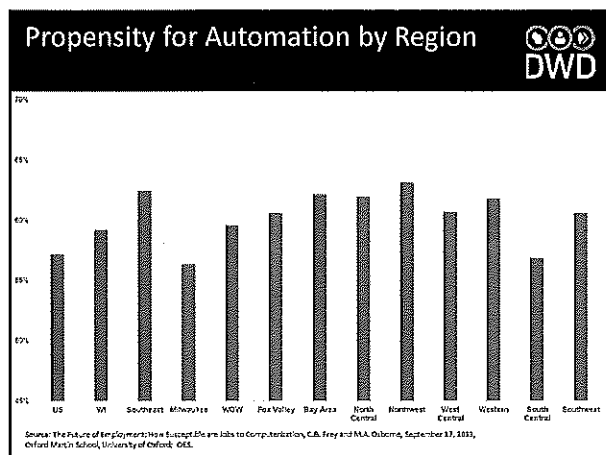


- Merged probabilities with OES data to calculate expected value of job automation
- Expected Value = $0.23 \times 4,280 = 984.4$

SOC Code	Occupation	Probability	Employment	Expected Value
13-2051	Financial Analysts	0.23	4,280	984.4


Propensity for Automation by Occupational Group






Takeaways

- Automation exposure is anticipated to continue increasing inequality across different measures of "skill" (education and wages)
- However, it might play a role in mitigating the quantity challenge
- Adopting a flexible mindset can benefit labor market participants

<p>Questions?</p> <hr/> <p>Ryan Long Regional Economist 920-448-5268 Ryan.Long@dwd.wisconsin.gov http://dwd.wisconsin.gov</p>	<p>WISCONSIN  DWD</p>
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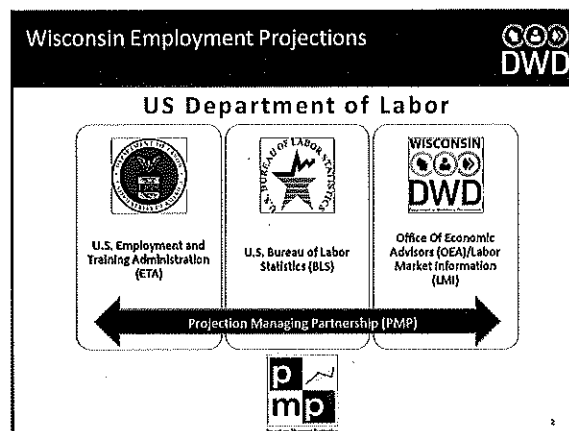


Fourth Annual WIS-Data Sharing Forum
January 19, 2018
Green Plaza, Madison WI

Impact of New Projections Methodology

Employment Projections 2016-2026

Blania Calderon Cancel
Projection Economist Advanced
Division of Employment and Training

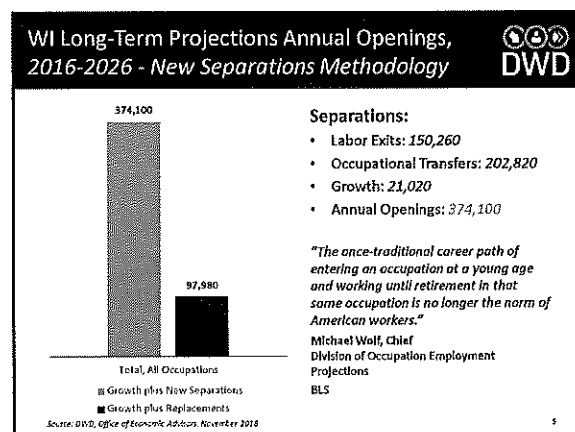


Updates Introduction

- **Separations Openings Method Results**
 - Estimates of workers who leave their occupation and need to be replaced by a new worker
 - From Replacements: Includes primarily retirements and deaths ... to Separations: who is leaving the labor force entirely (*exit rates*) and those who are changing jobs and leaving an occupation (*transfer rates*)
 - Accounts for different types of job changes to ensure the data reflects today's dynamic workforce
- Foxconn Impact Project

Long-term Employment Occupational Projections, 2016-2026

SEPARATIONS OPENINGS METHOD RESULTS



Separations Rates Context

- What does 3.7 million openings mean?
 - Equivalent to every current worker either leaving the labor force or changing occupations once every 9 years
 - In contrast, 1 million openings implies workers remain in their occupation for 35 years, on average

Annual Separations (2016-2026) vs. Annual Replacements (2014-2024) - Results



Occupations	Exits	Transfer	Growth	Total	Occupations	Replacements	Growth	Total
Total	150,260	202,820	21,020	374,100	Total	21,960	76,030	97,990
Management	5,860	8,960	2,020	16,840	Management	1,630	4,880	6,510
Financial	4,720	9,650	1,620	15,990	Financial	1,390	3,180	4,570
Computer & Math	1,400	3,860	1,090	6,360	Computer & Math	1,150	1,080	2,240
Architect & Engineer	1,390	2,550	630	4,570	Architect & Engineer	300	1,320	1,620
Life & Social	600	1,430	260	2,290	Life & Social	270	720	990
Community & Social	1,430	3,090	520	5,450	Community & Social	390	920	1,310
Legal	410	600	90	1,100	Legal	50	280	330
Education	8,270	8,030	920	17,220	Education	900	5,640	6,540
Arts & Media	2,160	3,130	390	5,680	Arts & Media	290	1,320	1,610

Source: DWD, Office of Economic Advisors, December 2018 (Long-term 2016-26 four separations method vs. 2014-24 replacements method)

Annual Separations (2016-2026) vs. Annual Replacements (2014-2024) - Results



Occupations	Exits	Transfer	Growth	Total	Occupations	Replacements	Growth	Total
Total	150,260	202,820	21,020	374,100	Total	21,960	76,030	97,990
Health Practitioners	4,560	4,480	1,490	10,560	Health Practitioners	1,320	3,550	4,860
Health Support	4,490	4,330	810	9,630	Health Support	910	1,640	2,550
Protective Service	3,010	3,220	160	6,390	Protective Service	150	1,390	1,540
Food Prep and Serving	19,110	24,830	2,630	46,570	Food Prep and Serving	2,250	8,880	11,130
Buildings Maintenance	6,190	6,390	650	13,230	Buildings Maintenance	940	2,140	3,080
Personal Care	12,730	11,920	2,750	27,400	Personal Care	2,600	3,030	5,630
Sales	17,130	22,500	1,480	41,510	Sales	1,380	8,420	9,790
Admin Support	22,840	26,670	300	49,800	Admin Support	1,400	9,420	10,830
Farming & Fishing	1,130	3,450	180	4,750	Farming & Fishing	130	1,660	1,790

Source: DWD, Office of Economic Advisors, December 2018 (Long-term 2016-26 four separations method vs. 2014-24 replacements method)

Annual Separations (2016-2026) vs. Annual Replacements (2014-2024) - Results



Occupations	Exits	Transfer	Growth	Total	Occupations	Replacements	Growth	Total
Total	150,260	202,820	21,020	374,100	Total	21,960	76,030	97,990
Construction	4,190	7,720	1,000	12,900	Construction	1,010	1,690	2,690
Installation and Repair	4,110	6,770	690	11,570	Installation and Repair	830	2,610	3,440
Production	12,820	22,620	180	35,260	Production	1,150	7,100	8,250
Transport & Material Moving	11,290	16,220	1,530	29,040	Transport & Material Moving	1,530	5,170	6,700

Source: DWD, Office of Economic Advisors, December 2018 (Long-term 2016-26 four separations method vs. 2014-24 replacements method)

Long-term Employment Industry and Occupational Projections,
2016-2026

FOXCONN IMPACT PROJECT

Foxconn NAICS Classification Assumption



- **NAICS 334419: Other electronic component manufacturing**
 - U.S. industry comprises establishments primarily engaged in *manufacturing electronic components*
 - Examples:
 - Crystals and crystal assemblies, electronic, manufacturing
 - Electron tubes manufacturing
 - LCD (liquid crystal display) unit screens manufacturing
 - Microwave components manufacturing
 - Printed circuit laminates manufacturing
 - Switches for electronic applications manufacturing
 - Transducers (except pressure) manufacturing
 - Piezoelectric devices manufacturing

11

Definitions



- **Direct effect:**
 - Represent jobs on Foxconn payroll
- **Indirect effect:**
 - Jobs resulting from Foxconn economic activity
- **Induced effect:**
 - Jobs resulting from employee economic activity
 - Increase in income and people, that will lead to increased demand for services

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Wisconsin Output Demand



Sector	Employment	Event Year
Other Electronic Component Manufacturing	13,000	2021

Impact Type	Employment
Direct Effect	13,000
Indirect Effect	4,240
Induced Effect	6,340
Total Effect	23,580

*Using IMPLAN v16.0 files

13

Top 5 Sectors Affected by the Indirect Effect



- Management of companies and enterprises
- Truck transportation
- Employment services
- Services to buildings
- Maintenance and repair construction of nonresidential structures

*Using IMPLAN

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Top 5 Sectors Affected by the Induced Effect



- Hospitals
- Full-service restaurants
- Limited-service restaurants
- Real estate
- Retail-general merchandise stores

*Using IMPLAN

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Wisconsin Employment Projections



- Scenario #1: Employment
- Scenario #2: Foxconn Direct Impact
 - + 13,000 direct effect
- Scenario #3: Foxconn Direct and Indirect/Induced Impact using IMPLAN
 - + 13,000 direct effect
 - + 4,240 indirect effect
 - + 6,340 induced effect

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Other Foxconn NAICS Classification Assumption


NAICS 541715: Research and Development in the Physical, Engineering, and Life Sciences (Racine, Green Bay and Eau Claire Innovation Centers)

U.S. industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, and life sciences, such as agriculture, electronics, environmental, biology, botany, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary and other allied subjects

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Other Foxconn NAICS Classification Assumption


NAICS 55111: Management of Companies and Enterprises (Milwaukee Headquarter Office)

(1) establishments primarily engaged in holding the securities of (or other equity interests in) companies and enterprises for the purpose of owning a controlling interest or influencing management decisions or (2) establishments (except government establishments) that administer, oversee, and manage other establishments of the company or enterprise and that normally undertake the strategic or organizational planning and decision-making role of the company or enterprise. Establishments that administer, oversee, and manage may hold the securities of the company or enterprise.

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WI Long-term Industry Employment Projections, 2016-2026 Results



Wisconsin Total Employment Forecast Results

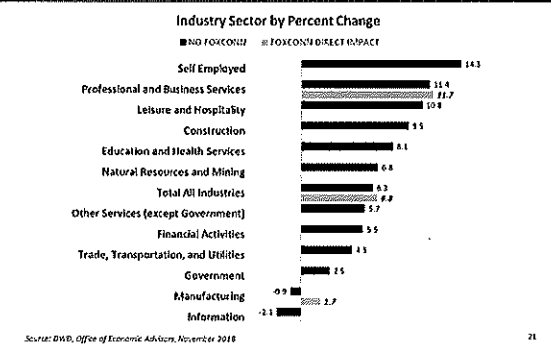


Scenarios	Projected Employment 2026	Numeric Change (2016-2026)	Percent Change (2016-2026)
#1 Employment (No Foxconn)	3,307,650	197,180	6.3 %
#2 Foxconn Direct Impact	3,320,650	210,180	6.8 %
#3 Direct and Indirect/Induced Impact	-	-	-

Source: DWD, Office of Economic Affairs, November 2018

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WI Long-term Industry Employment Projections, 2016-2026 - Results



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WI Long-term Occupational Employment Projections, 2016-2026 by % Change Results



Major Occupational Group	NO FOXCONN	FOXCONN DIRECT IMPACT
Personal Care and Service	17.70	17.69
Computer and Mathematical	13.91	14.44
Community and Social Service	12.14	12.15
Life, Physical, and Social Science	11.31	12.17
Healthcare Support	10.75	10.75
Food Preparation and Serving Related	10.70	10.70
Management	10.52	11.01
Business and Financial Operations	9.94	10.50
Healthcare Practitioners and Technical	8.87	8.88
Construction and Extraction	8.78	8.75
Architecture and Engineering	7.86	11.93
Arts, Design, Entertainment, Sports, and Media	7.36	7.47
Transportation and Material Moving	6.80	6.91
Building and Grounds Cleaning and Maintenance	6.56	6.60
Total All Occupations	6.3	6.8
Farming, Fishing, and Forestry	5.99	5.99
Installation, Maintenance, and Repair	5.79	6.13
Legal	5.60	5.58
Sales and Related	4.94	5.10
Education, Training, and Library	4.88	4.88
Protective Service	2.77	2.79
Office and Administrative Support	0.57	0.69
Production	-2.97	-0.92

Source: DWD, Office of Economic Affairs, November 2018

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WDA Direct Effect Assumptions



- WDA1 Southeast
 - NAICS 3344 +12,025
 - NAICS 5417 +125
- WDA2 Milwaukee
 - NAICS 5511 +500
- WDA5 Bay Area
 - NAICS 5417 +200
- WDA8 West Central
 - NAICS 5417 +150

Source: DWD, Office of Economic Affairs, November 2018

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WDA Direct Impact Industry Sector Forecast Scenario #1 and #2 Results



WDA	Employment 2016	Employment 2026	% Change (2016-2026)
1 Southeast			
Manufacturing	34,345	S1: 34,662 S2: 46,687	S1: 0.92% S2: 35.94%
Professional and Business Services	16,141	S1: 17,696 S2: 17,821	S1: 9.63% S2: 10.41%
2 Milwaukee			
Professional and Business Services	78,002	S1: 84,109 S2: 84,609	S1: 7.83% S2: 8.47%
5 Bay Area			
Professional and Business Services	40,364	S1: 45,433 S2: 45,622	S1: 12.53% S2: 13.03%
8 West Central			
Professional and Business Services	16,712	S1: 18,971 S2: 19,121	S1: 13.52% S2: 14.41%

Source: DWD, Office of Economic Affairs, November 2018

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WDA Long-term Industry Employment Projections, 2016-2026 - Total Employment



Workforce Development Area	Employment 2016	Projected Employment 2026	Numeric Change (2016-2026)	Percent Change (2016-2026)
1	197,023	222,513	25,492	12.9
2	522,243	540,960	18,717	3.6
3	363,595	395,297	31,702	8.7
4	211,969	222,829	10,860	5.1
5	459,608	486,252	26,644	5.8
6	220,046	236,141	16,095	7.3
7	77,227	80,268	3,041	3.9
8	212,692	229,547	16,855	7.9
9	164,791	173,540	8,749	5.3
10	511,165	555,951	44,786	8.8
11	135,566	141,827	6,261	4.6

Source: DWD, Office of Economic Action, November 2018

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WDA Long-term Occupational Employment Projections, 2016-2026 - WDA1 Results



Major Occupational Group	NO FOXCONN	FOXCONN DIRECT IMPACT
Personal Care and Service	18.78	18.56
Computer and Mathematical	15.00	15.14
Community and Social Service	12.47	12.25
Healthcare Support	11.98	11.98
Transportation and Material Moving	10.83	12.40
Arts, Design, Entertainment, Sports, and Media	10.35	10.83
Life, Physical, and Social Science	10.13	14.43
Construction and Extraction	9.99	9.69
Business and Financial Operations	8.79	10.43
Food Preparation and Serving Related	9.42	9.42
Healthcare Support	9.40	9.49
Management	8.97	12.90
Installation, Maintenance, and Repair	8.04	13.02
Sales and Related	7.29	8.42
Total, All Occupations	9.9	12.0
Building and Grounds Cleaning and Maintenance	6.19	7.50
Healthcare Practitioners and Technical	4.83	4.79
Education, Training, and Library	4.44	4.39
Farming, Fishing, and Forestry	2.60	2.87
Protective Service	1.40	1.65
Office and Administrative Support	1.68	4.04
Production	0.97	27.45
Legal	-2.56	-2.93

Source: DWD, Office of Economic Action, November 2018

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WDA Long-term Occupational Employment Projections, 2016-2026 - WDA2 Results



Major Occupational Group	NO FOXCONN	FOXCONN DIRECT IMPACT
Personal Care and Service	17.91	17.30
Computer and Mathematical	15.00	15.00
Community and Social Service	9.65	9.88
Arts, Design, Entertainment, Sports, and Media	9.14	9.49
Business and Financial Operations	7.50	7.48
Construction and Extraction	7.11	7.09
Life, Physical, and Social Science	6.99	7.11
Community and Social Service	5.39	5.42
Legal	4.78	4.86
Education, Training, and Library	4.72	4.71
Food Preparation and Serving Related	4.65	4.65
Healthcare Support	4.09	4.10
Healthcare Practitioners and Technical	3.79	3.82
Architecture and Engineering	3.78	3.92
Total, All Occupations	6.8	6.9
Transportation and Material Moving	3.19	3.17
Installation, Maintenance, and Repair	1.89	1.93
Sales and Related	-0.23	-0.26
Protective Service	-0.80	-0.79
Building and Grounds Cleaning and Maintenance	-1.16	-1.16
Office and Administrative Support	-2.96	-2.80
Farming, Fishing, and Forestry	-4.41	-4.41
Production	-7.59	-7.58

Source: DWD, Office of Economic Action, November 2018

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WDA Long-term Occupational Employment Projections, 2016-2026 - WDA5 Results



Major Occupational Group	NO FOXCONN	FOXCONN DIRECT IMPACT
Personal Care and Service	17.91	17.30
Computer and Mathematical	16.71	16.84
Food Preparation and Serving Related	15.84	15.87
Community and Social Service	14.60	14.60
Healthcare Support	12.90	12.90
Management	10.59	10.71
Business and Financial Operations	10.44	10.53
Healthcare Practitioners and Technical	9.72	9.73
Construction and Extraction	8.09	8.09
Architecture and Engineering	6.92	6.85
Transportation and Material Moving	7.85	7.86
Farming, Fishing, and Forestry	7.84	7.84
Installation, Maintenance, and Repair	7.42	7.67
Legal	7.48	7.48
Total, All Occupations	7.15	7.20
Life, Physical, and Social Science	6.98	6.98
Arts, Design, Entertainment, Sports, and Media	5.88	5.86
Education, Training, and Library	5.30	5.29
Building and Grounds Cleaning and Maintenance	4.88	4.90
Protective Service	4.80	4.80
Sales and Related	4.62	4.63
Office and Administrative Support	2.93	3.04
Production	-0.70	-0.70

Source: DWD, Office of Economic Action, November 2018

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WDA Long-term Occupational Employment Projections, 2016-2026 - WDA8 Results



Major Occupational Group	NO FOXCONN	FOXCONN DIRECT IMPACT
Personal Care and Service	14.83	14.92
Computer and Mathematical	14.79	14.92
Construction and Extraction	12.72	12.72
Business and Financial Operations	11.44	11.54
Food Preparation and Serving Related	11.27	11.27
Healthcare Support	11.11	11.11
Management	10.73	10.75
Installation, Maintenance, and Repair	10.59	10.42
Transportation and Material Moving	10.27	10.27
Healthcare Practitioners and Technical	10.13	10.13
Community and Social Service	10.04	10.04
Farming, Fishing, and Forestry	9.85	9.85
Life, Physical, and Social Science	8.89	13.69
Building and Grounds Cleaning and Maintenance	8.71	8.70
Total, All Occupations	7.85	7.02
Sales and Related	7.76	7.77
Architecture and Engineering	6.59	7.03
Arts, Design, Entertainment, Sports, and Media	5.72	5.80
Education, Training, and Library	4.77	4.77
Legal	3.96	3.96
Protective Service	3.34	3.34
Office and Administrative Support	2.60	2.67
Production	1.36	1.48

Source: DWD, Office of Economic Action, November 2018

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Questions?

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